

# INDUSTRY PROFILE

# Wholesale Trade 42

Wholesale Trade comprises 3.8 percent of all state employment. It is a well-paying industry, as its average monthly wage of \$4,411 is 45 percent higher than the statewide average for all industries.

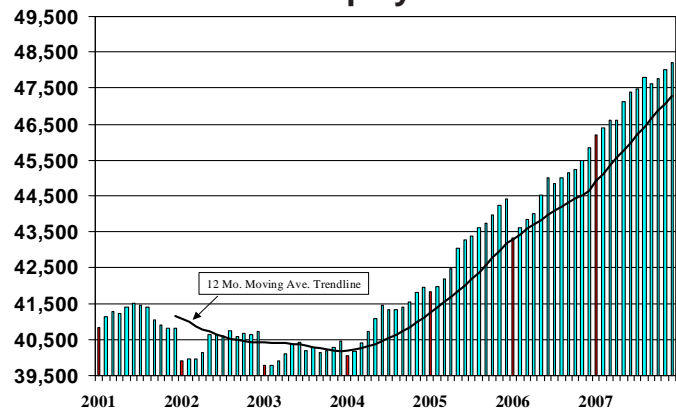
## Largest Employers

- Associated Food Stores
- Xango
- Nu Skin International
- Sysco Intermountain Food
- Nicholas & Company
- Freightliner of Utah
- Pacific Flyway Wholesale
- IBM
- Nu Skin United States
- Wencor West Inc.
- Rolling Frito Lay Sales
- Prologix Distribution Services
- NSE Products Inc.
- Brashers Auto Auctions
- Core Mark International
- Utah Auto Auction
- Biwater Surgical Systems
- Codale Electric Supply

| 2007   | Employment    | Wage*          |
|--|---------------|----------------|
| <b>Total</b>                                     | <b>47,270</b> | <b>\$4,411</b> |
| <b>Merchant Wholesalers, durable goods</b>       | <b>24,248</b> | <b>\$4,303</b> |
| Motor Vehicle and Parts                          | 2,654         | \$3,285        |
| Furniture and Furnishings                        | 365           | \$4,015        |
| Lumber and Construction Supply                   | 2,572         | \$3,836        |
| Commercial Equipment                             | 4,138         | \$5,486        |
| Metal and Mineral Merchant                       | 1,193         | \$4,610        |
| Electric Goods                                   | 2,121         | \$4,877        |
| Hardware and Plumbing                            | 2,047         | \$4,104        |
| Machinery and Supply                             | 5,952         | \$4,476        |
| Miscellaneous Durable Goods                      | 3,206         | \$3,339        |
| <b>Merchant Wholesalers, nondurable goods</b>    | <b>14,165</b> | <b>\$3,753</b> |
| Paper and Paper Products                         | 1,248         | \$3,293        |
| Druggists' Goods                                 | 2,612         | \$5,344        |
| Apparel and Piece Goods                          | 390           | \$2,720        |
| Grocery and Related Products                     | 5,301         | \$3,451        |
| Farm Product Raw Materials                       | 253           | \$1,653        |
| Chemicals  | 884           | \$5,319        |
| Petroleum Products                               | 718           | \$4,174        |
| Alcoholic Beverages                              | 593           | \$3,359        |
| Miscellaneous Nondurable Goods                   | 2,165         | \$2,600        |
| <b>Electronic Markets and Agents and Brokers</b> | <b>8,858</b>  | <b>\$5,756</b> |

\* Average monthly wage

## Wholesale Trade Employment



North American  
Industry  
Classification  
System

# Wholesale Trade

## INDUSTRY HISTORY

| Year | Employment | Avg. Wage+ | % of Utah Avg. Wage | # of Establish. | Payrolls    | Emp.% of State Total | Payroll % of State Total |
|------|------------|------------|---------------------|-----------------|-------------|----------------------|--------------------------|
| 2003 | 40,172     | \$3,567    | 139.8               | 5,353           | \$1,719.6 M | 3.7                  | 5.2                      |
| 2004 | 41,108     | \$3,751    | 142.0               | 5,517           | \$1,850.2 M | 3.7                  | 5.3                      |
| 2005 | 43,183     | \$3,890    | 142.2               | 5,866           | \$2,015.7 M | 3.8                  | 5.3                      |
| 2006 | 44,659     | \$4,160    | 144.3               | 6,031           | \$2,229.3 M | 3.7                  | 5.4                      |
| 2007 | 47,270     | \$4,411    | 145.0               | 5,999           | \$2,501.9 M | 3.8                  | 5.5                      |

+ Average Monthly Wage

## COUNTY PROFILES

| County     | Wholesale Trade Employment | % of State W.T. Emp. | W.T. % of County Total Emp. | Largest Wholesale Trade Employer |
|------------|----------------------------|----------------------|-----------------------------|----------------------------------|
| Salt Lake  | 28,541                     | 66.1                 | 5.1                         | Sysco Food Services              |
| Utah       | 4,396                      | 10.2                 | 2.6                         | Xango                            |
| Weber      | 2,755                      | 6.4                  | 3.0                         | Associated Food Stores           |
| Davis      | 2,592                      | 6.0                  | 2.7                         | U.S. Foodservice                 |
| Washington | 1,023                      | 2.4                  | 2.2                         | Orgill Inc.                      |
| Cache      | 806                        | 1.9                  | 1.7                         | Intermountain Farmers            |
| Uintah     | 469                        | 1.1                  | 4.0                         | Western Petroleum                |
| Box Elder  | 406                        | 0.9                  | 2.1                         | Golden Empire                    |
| Iron       | 377                        | 0.9                  | 2.4                         | Lozier Corp.                     |
| Morgan     | 152                        | 0.4                  | 8.2                         | Browning                         |

*Equal Opportunity Employer/Program  
Auxiliary aids and services are available upon request to individuals with disabilities. Call (801) 526-9240. Individuals with speech and/or hearing impairments may call the state relay at 1-800-346-4128.*



Utah Department of Workforce Services  
Economic and Data Collection and Analysis Unit  
<http://jobs.utah.gov/opencms/wi>

