

REGIONAL COUNCIL

ATTENDEES

Bill Hulterstrom, UT Co United Way
Brian Christensen, UT School Employees
Britt Mathwich, Homestead
Clay Christensen, MATC
Dan Walker, Clyde Companies
Debbie Fotheringham, DWS
Gary Ashby, Life Stories
Kendall Crittenden, Wasatch Co
Jared Ferguson, Provo School Applied Tech
Jeff Lindstrom, Chair – Wells Fargo
Jim Evans, Xactware
JoAn Gerber, DWS
John Talcott, DWS Region Director
Julia Mohr, Childcare R & R
Julie Lay, DWS
Karen Larsen, DWS
Kevin Crandall, Xactware
Kip Bromley, Adult Education/MATC
Karlyn Norton, Xactware
Lacey Cherrington, E Partner Net
Pam Niece, Intermountain Health Care
Paul Kennard, Wasatch County Economic Development
Sam Jarman, Alpine School District
Tim Dahlin, Park City Christian Center

EXCUSED

Beth Rowley, IM Flash Technologies
Brent Platt, DCFS
Gary Anderson, Utah County Commissioner
Marlene Pelham, Far West Bank
Myla Dutton, Community Action
Neal Anderson, Nestle Frozen Foods
Nelson Raver, Veterans Representative
Rickie Bryan, Union Representative
Todd Harris, Nu Skin Enterprises
Wally Trotter, Mountainview Hospital

WELCOME – Jeff Lindstrom

- Thank you for taking time today to join us in this meeting.
- We extend sincere appreciation to Xactware for being able to meet in this beautiful new building!

2007 DECEMBER 13 MINUTES – Jeff Lindstrom

- Bill Hulterstrom moved that these minutes be approved as written.
- Clay Christensen motioned secondly.
- All approved the December 13, 2007 minutes approved as written.

RECOGNITION TO COUNCIL MEMBERS – Jeff Lindstrom

- Welcome to Pam Niece with Intermountain Health Care.
- Ted Milner is being considered as a continual member of this Council.
- Paul Blanchard has resigned.
- Julia Mohr explained her handouts.
 - Friday, March 7th from 6:00-8:00 p.m.
 - Location: Discovery Gateway, 444 West 100 South, Salt Lake City UT 84101, 801-456-KIDS

- Members must have a museum membership = \$25.00
- General Admission = \$35.00
- Hope you all enjoy the book “*Kisses*” by Nanda Rep & Marijke ten Cate

MEMBER SPOTLIGHT – Karlyn Norton, Jim Evans and Kevin Crandall

- What a beautiful new building and view this is!
- Karlyn Norton: Founded in 1986, Xactware Inc. is in its 22nd year as a privately held technology services company (www.Xactware.com), specializing in the property insurance, remodeling, and restoration industries.
- **Xactware has 250 employees. Fourteen employees are a mix of Hispanic, Asian, Black, Pacific Islander and Native American. They are men, women and managers.** ~~Out of 150 employees, there are 14 that are Hispanics. Some are supervisors—men and women~~
- Jim Evans: The “new” building has 600,000 square feet, taking advantage of natural light where possible. We are all very excited to be here! Kevin Crandall and I met while at a State Council meeting. He has since become Xactware’s Director of Implementations.
 - Customer support functions around the clock for the old building.
 - Productivity is being measured but so is the employee side.
 - Employees talk frankly about company goals.
 - It is hoped that all of Xactware can be of service in this good work of DWS.
- Kevin Crandall: “I am one of the happier employees you will see today!” The wrap around glass downstairs helps make this a good place to be. The design has been very true to Xactware’s founder James Loveland’s dream. It is wonderful to see a cloud snag a piece of the mountain or to watch the sun come up over the mountain.
 - Question: Have you seen any positive reaction to employees and the openness of this new building?
 - Answer: This has always been a great place to be employed. The openness of this new building certainly has not hindered any employees coming forth with renewed appreciation for working conditions supplied by Xactware.
 - Brief comments concerning a recent national D. C. meeting:
 - o Most other states are workforce boards.
 - o Recessions are a big issue now.
 - o Some Boards work completely from WIA funds.
 - o There are a lot of immigration issues.
 - o Question: Was there anything other than a quick fix?
 - o Answer: No.

2008 COUNCIL GOALS – John Talcott

- Appreciation to Xactware is echoed!

- Mountainland Region is leading out in responsibilities and is trying to craft a good balance in involving the Council in these meetings by providing sector strategies that can be provided both by the employers and DWS.
- The suggested sector strategies:
 - Automotive
 - Construction
 - Health
 - Basic Ed is a requirement.
- DWS wants to focus on the important factors to each of you as an employer. All industries have basic entry levels and then have opportunities to earn good wages. **Childcare** is a big industry. Payson high school is engaging kids into healthcare. **Healthcare** is also engaged in working with those at the hospital. **Housing** – not just for seasonal housing – particularly in the Park City Area, is affecting employers who cannot get housing for employees, and is impacting employability. **Hospitality** is yet another area that is needing.
- Piggy-back onto the initiatives. What types are going to be open, i.e., Career Fairs, Construction Career Days.
- How do we get information to where we need it to go? Particularly the youth.
- DWS needs help in marketing.

EDUCATION SECTOR – Jared Ferguson

- The MATC will teach a job preparation class. A great curriculum is now in place.
- It is hoped there will be employers who will serve as a subcommittee that can assign employees and initiate an incentive for employees to attend the class.
- Each employee would be given a reliable TABE (Tests of Adult Basic Education) Test right up front to see what should be studied or where skills need to be improved.
- The employer would pay for each employee who takes the class.
- We are hoping to pilot this program with current employees and then make it available on a continual basis.
- **VOLUNTEERS**
 - **The Homestead – Britt Mathwich**
 - **E Partner Net – Lacey Cherrington**
 - **Xactware – Karlyn Norton**
- A few hours is needed for attendance by adults that are out of high school. The class can involve role playing, mock interviews, phone skills, etc.
- Ideas for future classes:
 - Social Skills (Great employees who do not have the ability to have lunch with a client, etc.)
 - English (There are workshops available for this type of learning.)

COUNCIL MEETING PROPOSAL – Julie Lay

- April 17th is the Retreat scheduled at the Homestead. Work is being done for a keynote speaker. **Julie** will get a couple of other available dates for the Homestead. The 17th is Spring Break. Jeff Lindstrom is the presenter.
- June 26th – Wally Trotter, Mountainview Hospital. Lynette Rasmussen and Julia Mohr, presenters.
- August 28th – Lacey Cherrington, E Partner Net. Clay Christensen and Sam Jarman, presenters.
- October 23rd – Todd Harris, NuSkin. Debbie Fotheringham, presenter.
- December 11th – Dan Walker, Geneva Rock. Myla Dutton, presenter who may engage the Council in a service project.

ROUNDTABLE

- WIA has had 2.1 million state dollars rescinded. DWS was not to enroll or continue funding to sources. Funding is trying to be maintained to the committed customers. The youth were hit quit hard, but will be reopened. Part of the recession will be removed from other pots (Adult and Dislocated Worker). Funding not expended from 2005-2007 was also taken.
- Question: If the economy changes traumatically, will there be funding to cover?
- Answer: One of the areas for DWS would be operational. It is all tied to having the funding available. In 2001-2002 DWS had manageable cases and personnel. UI turns over nightly. eREP will be first out of the Region's gate!. It would be nice if the workload could stay where it is. This could be a problem.
- DWS Items
 - \$240,000 has been given to furnish support in the community field.
 - Money has been requested to fund a GED pilot program.
- What is the refugee situation for Utah? There is a need to provide a structure for such.
- What are the kinds of common denominators? Even if you, as employers, do not work into particular segments, there is some good learning for your own business from these Council meetings.
- This Council might just be a sounding board - not the actual event. There is some really good information out there that can be used for good things. A fundamental shift in thinking.
- Construction Career Days came up from an idea initiated in Council meeting. It is an example of how partnering can work.
- Any suggestions, shoot the information to Julie Lay, jlay@utah.gov.

ADJOURNED

- 1:40 p.m.