Trends & Outlook for Southern Utah's Economy

Color Country HR Association, April 2023

April 18, 2023
Ben Crabb, Regional Economist
Utah Department of Workforce Services



Overview

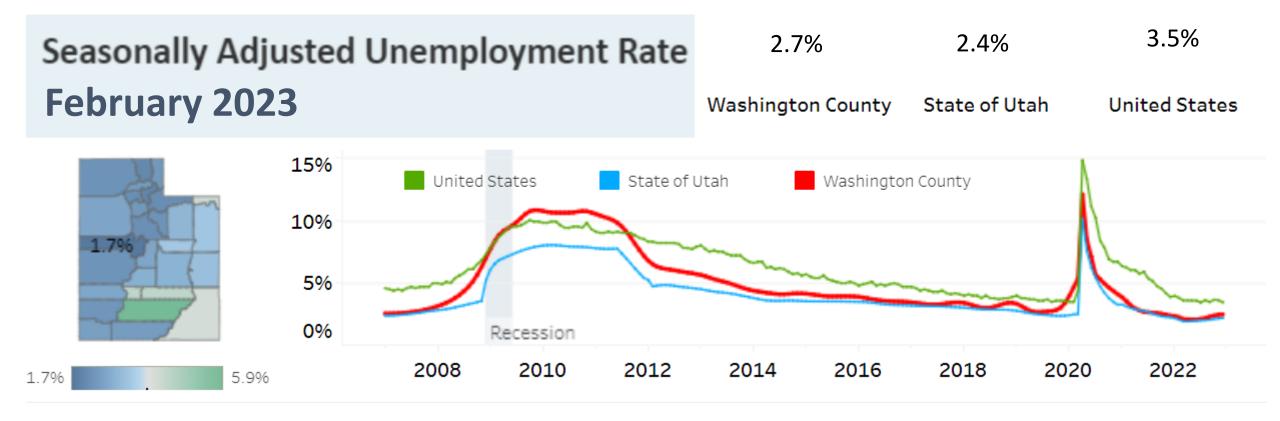
- Quick Facts on Utah & St George Economy
- Under Pressure
 - Labor Shortage
 - Wage Gains
 - Inflation
 - Fed Response
- 2023 Outlook
- The Roots of the Labor Shortage





Where are we?

Unemployment rates near historic lows

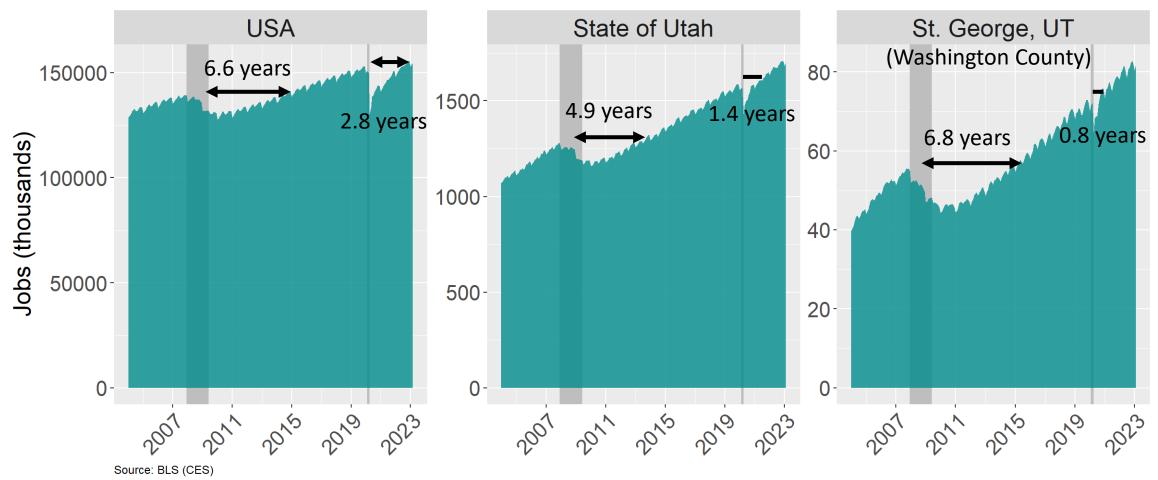




Where are we? Utah's economy continues to grow.

Employment is above pre-pandemic levels.

- Utah has gained around 130,000 jobs since before the pandemic.
- Recovery outpaced the nation.

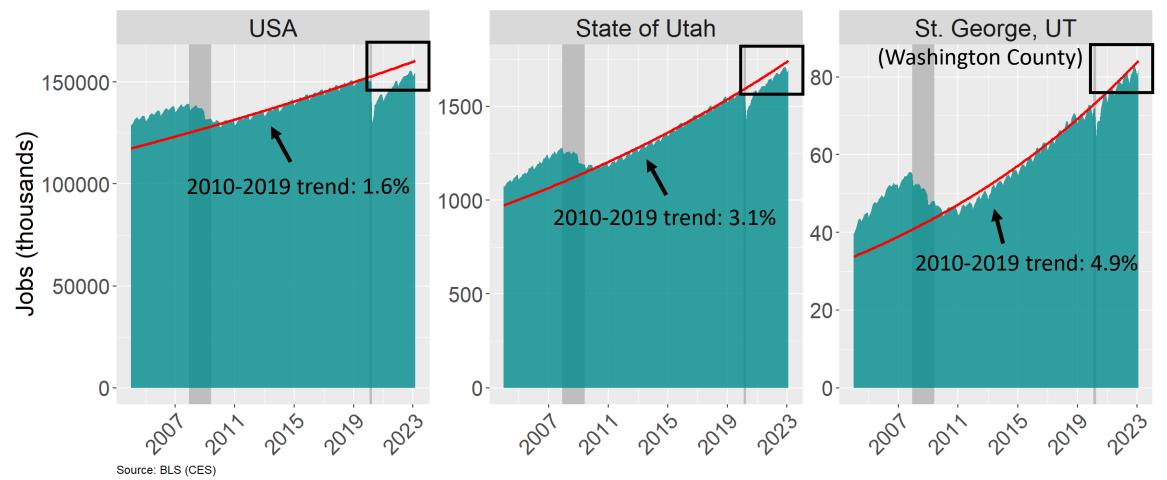




Where are we? Utah's economy continues to grow.

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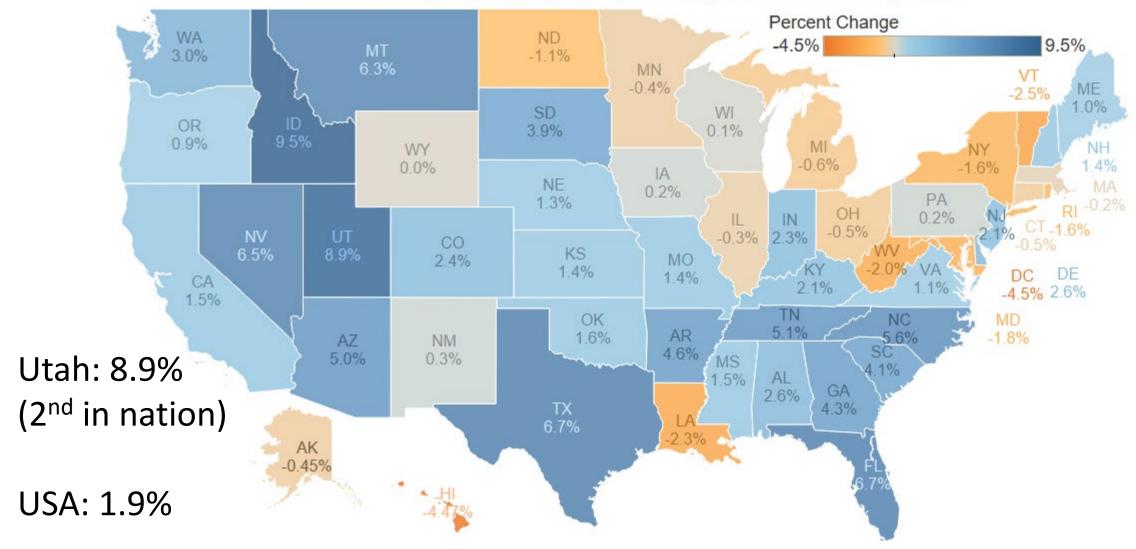
- Utah has gained around 130,000 jobs since before the pandemic.
- Recovery outpaced the nation.





Where are we? Utah near top in job growth since COVID hit

Percent change in employment, February 2020 to February 2023



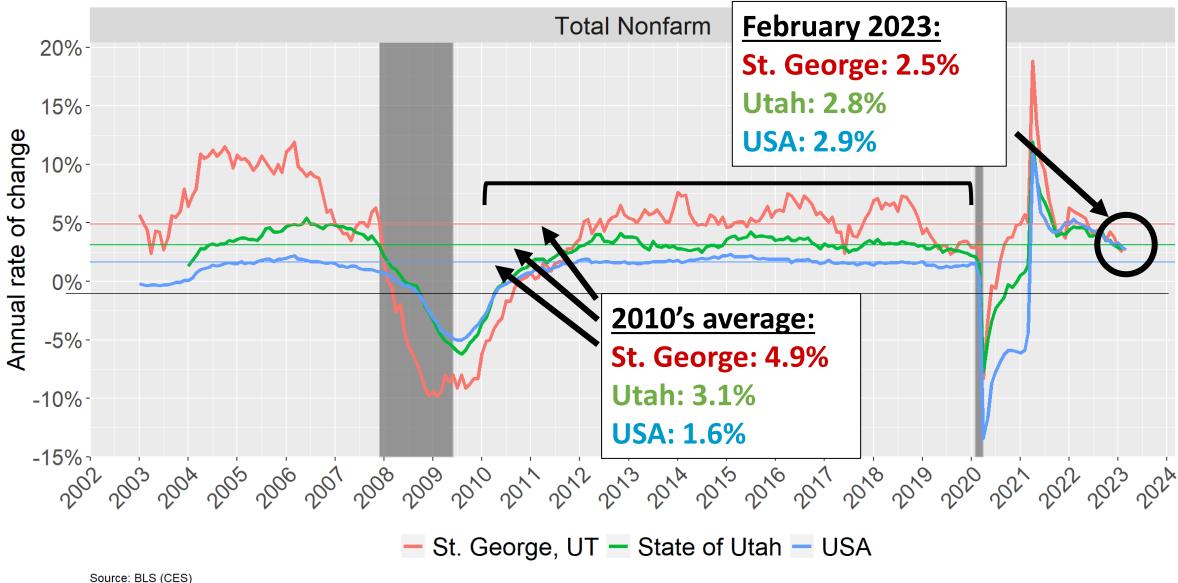
Source: U.S Bureau of Labor Statistics

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Where are we?

Annual rate of Jobs Growth



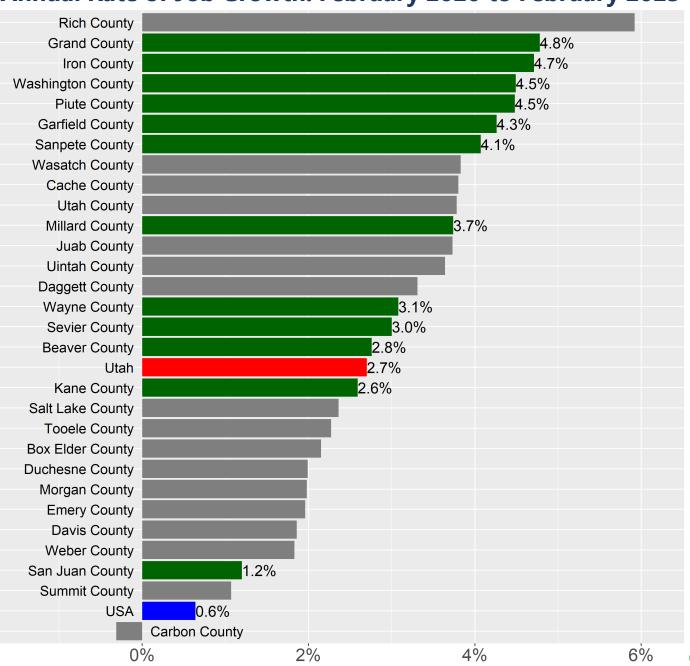
ce: BLS (CES)



Where are we?

County-level job growth rates

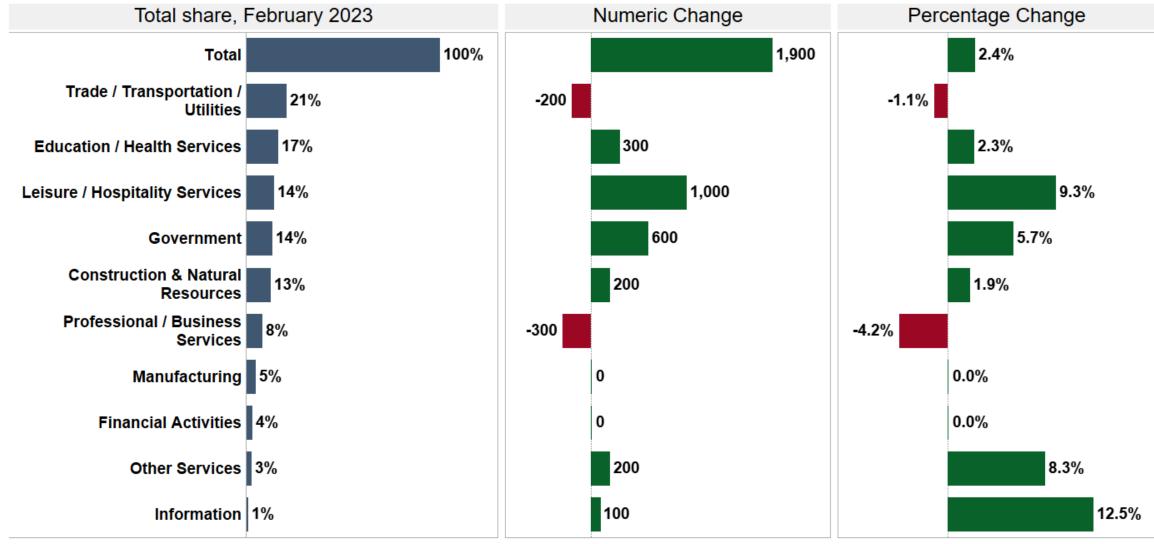
Annual Rate of Job Growth: February 2020 to February 2023

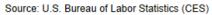


Southern Utah Counties among fastest growing



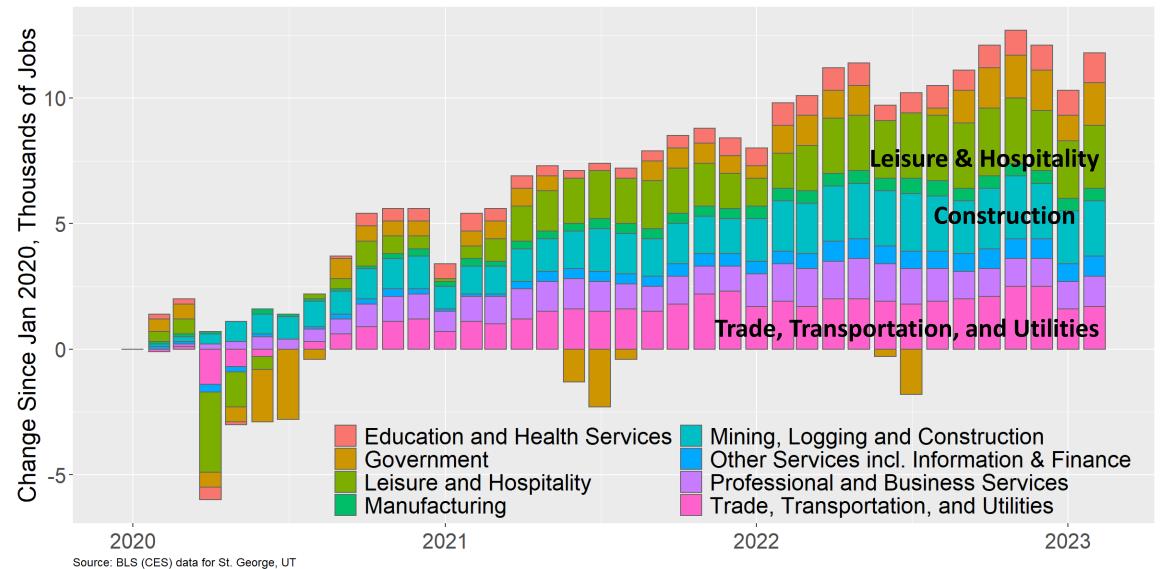
St George Nonfarm Industry Profiles February 2022 - 2023







The Shape of Washington County Job Growth





Drivers of Southern Utah growth

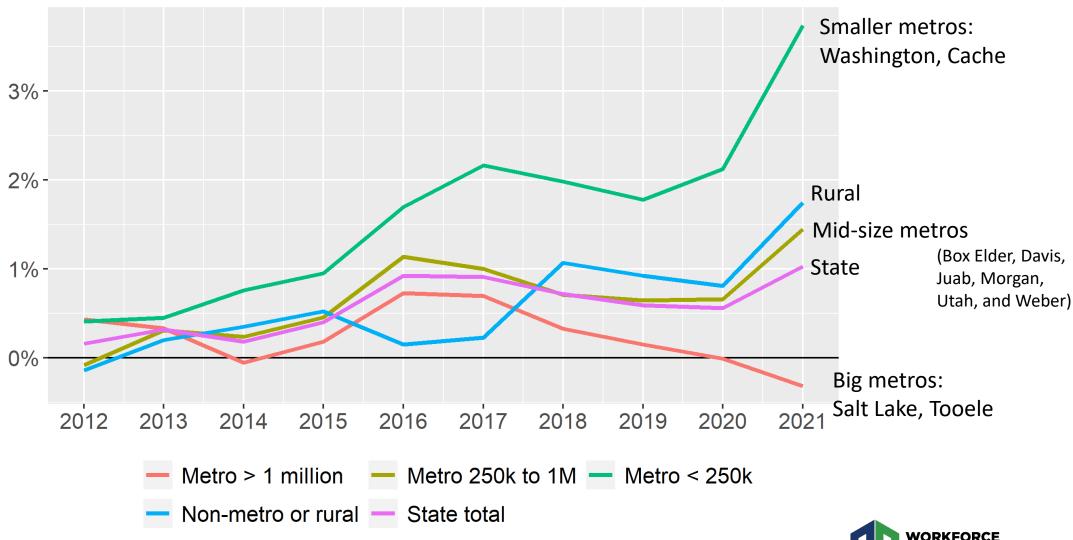
- Population Growth
- Diverse local economies





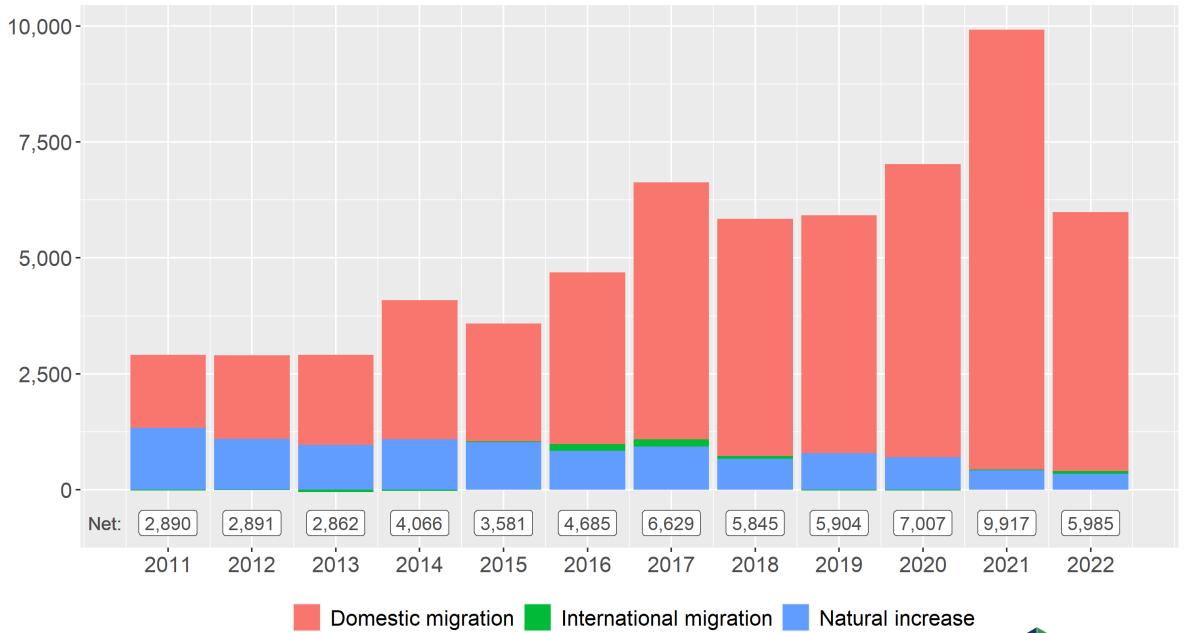
Population trends favoring smaller regions

Net migration rates in Utah counties by metropolitan size class



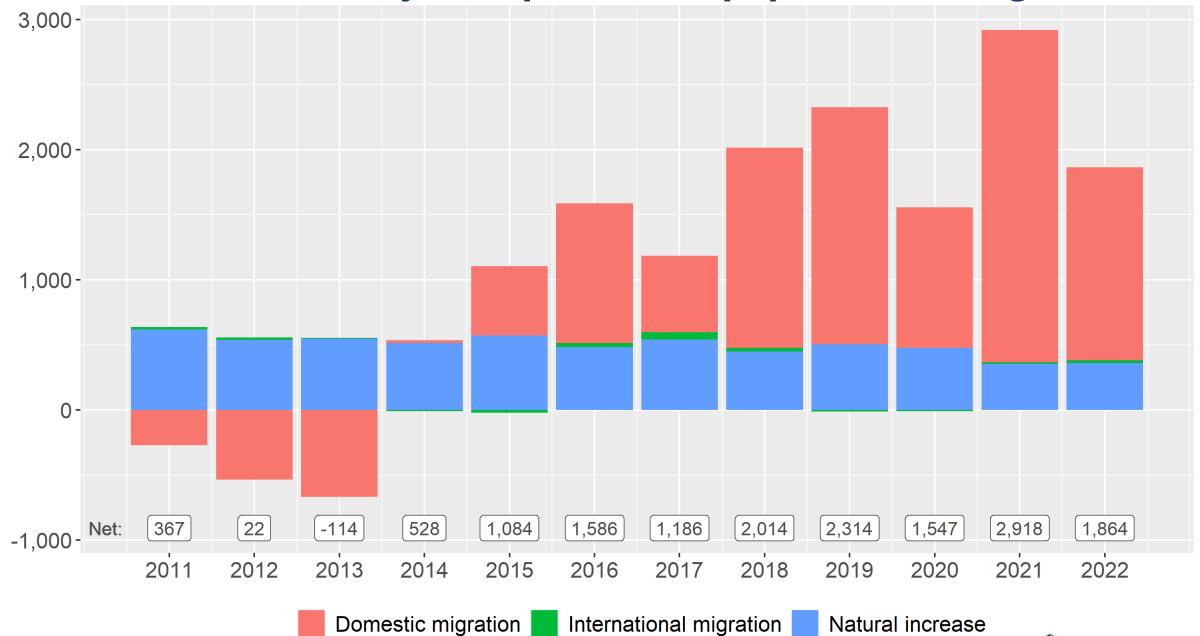


Washington County: Components of population change

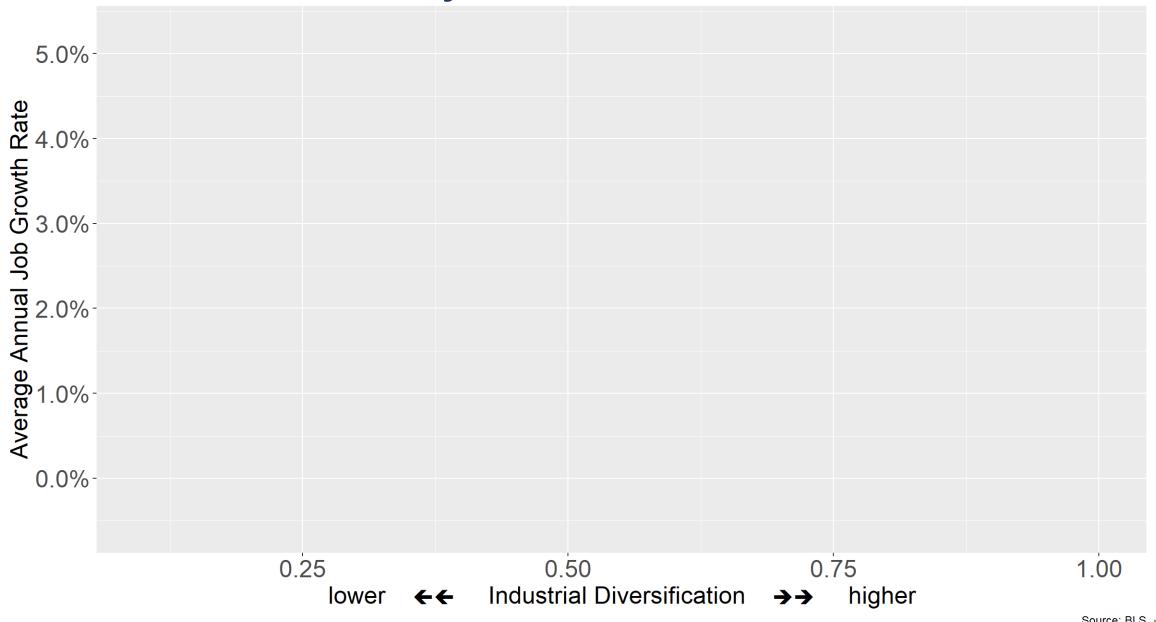


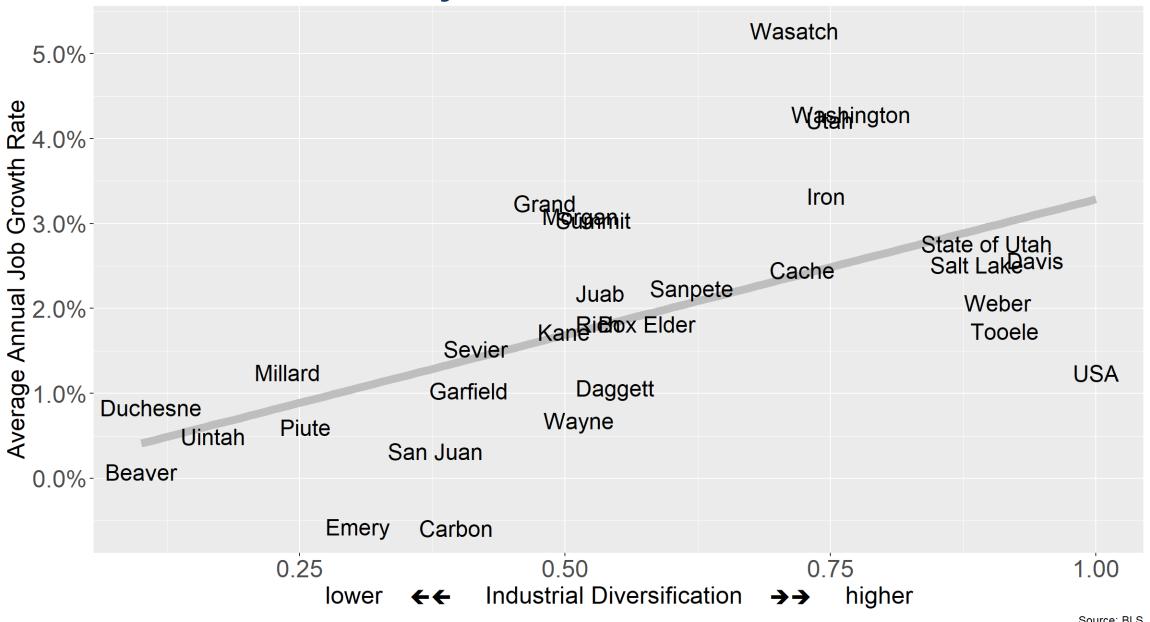


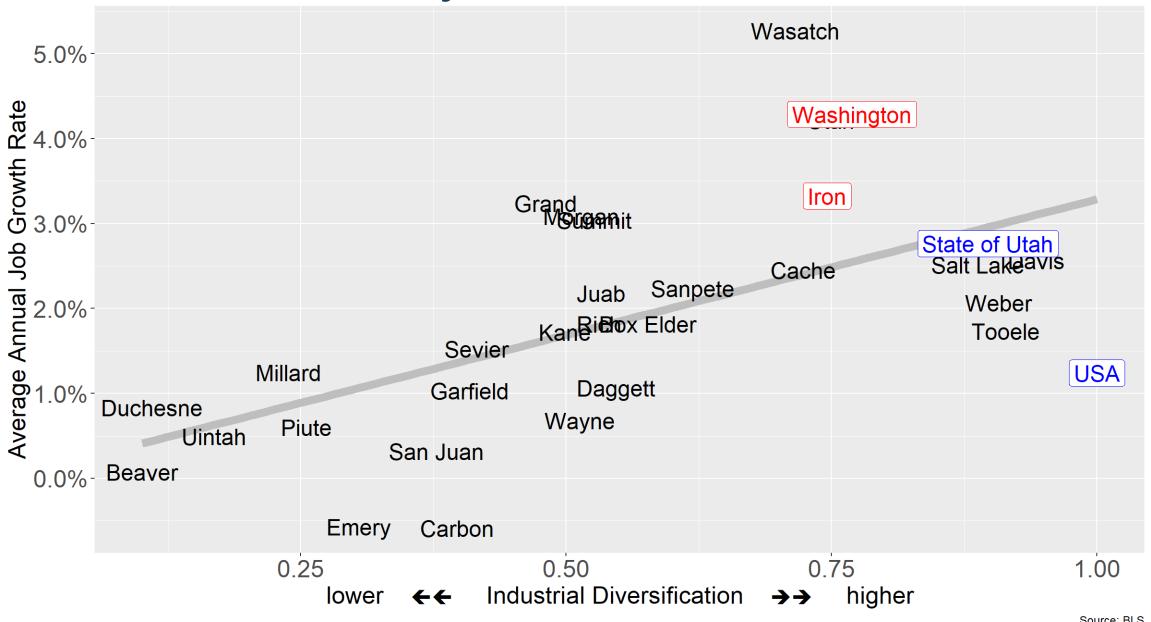
Iron County: Components of population change

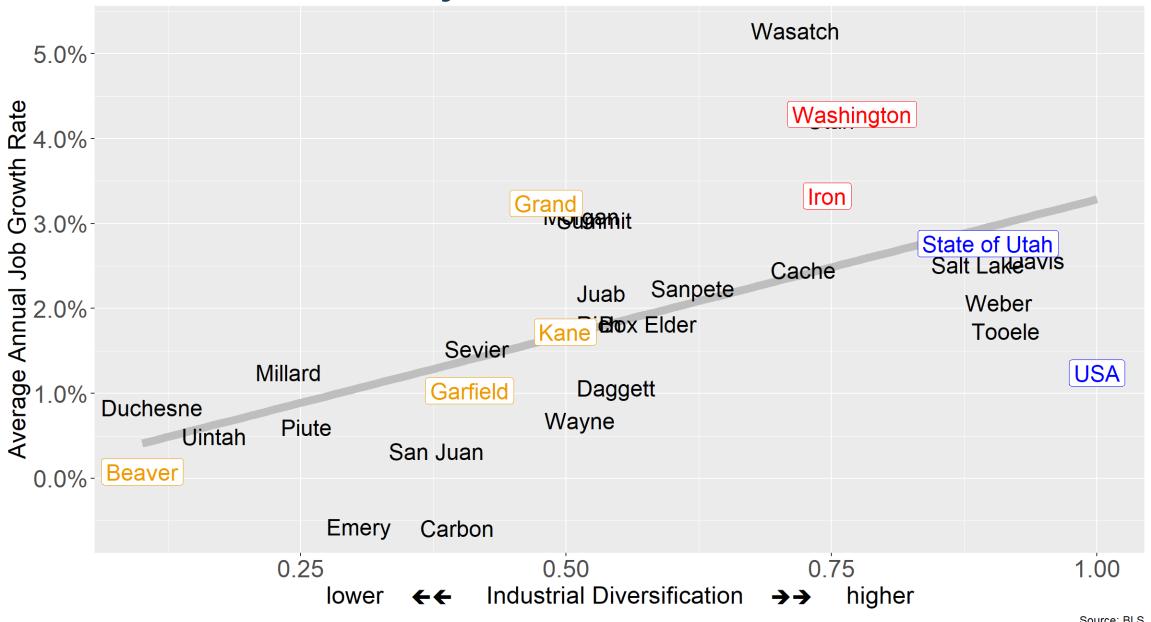












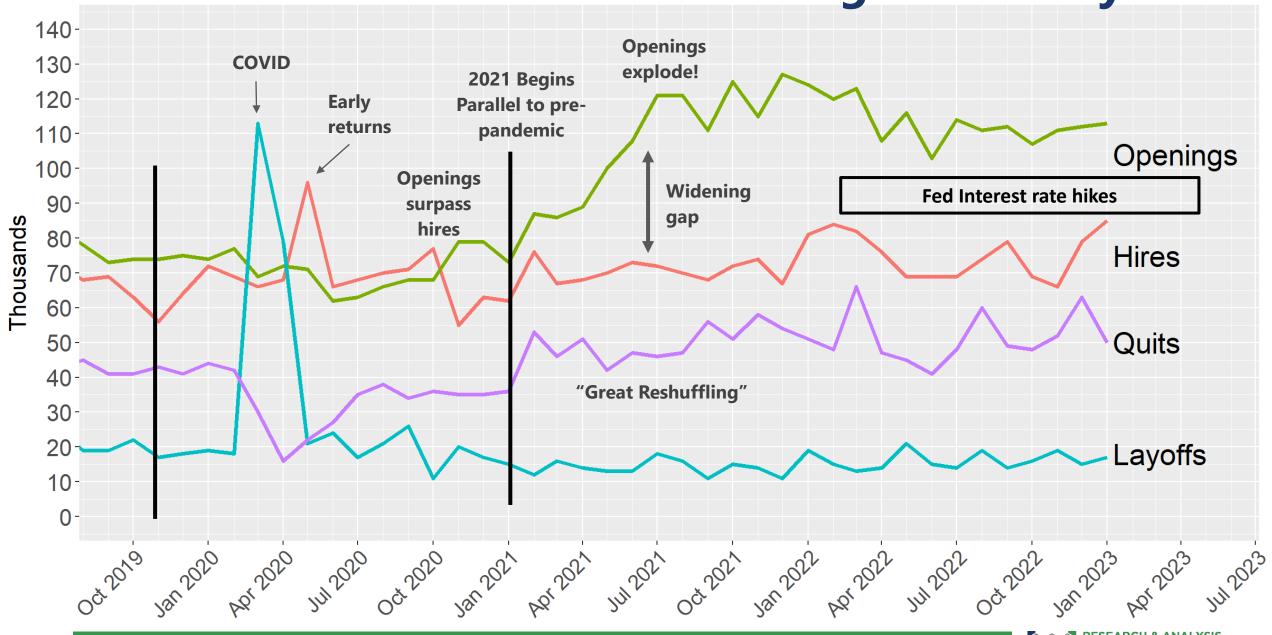
Where are we?

A Look at Utah's COVID-era Labor Market

Using the Job Openings and Labor Turnover Survey (JOLTS) from BLS



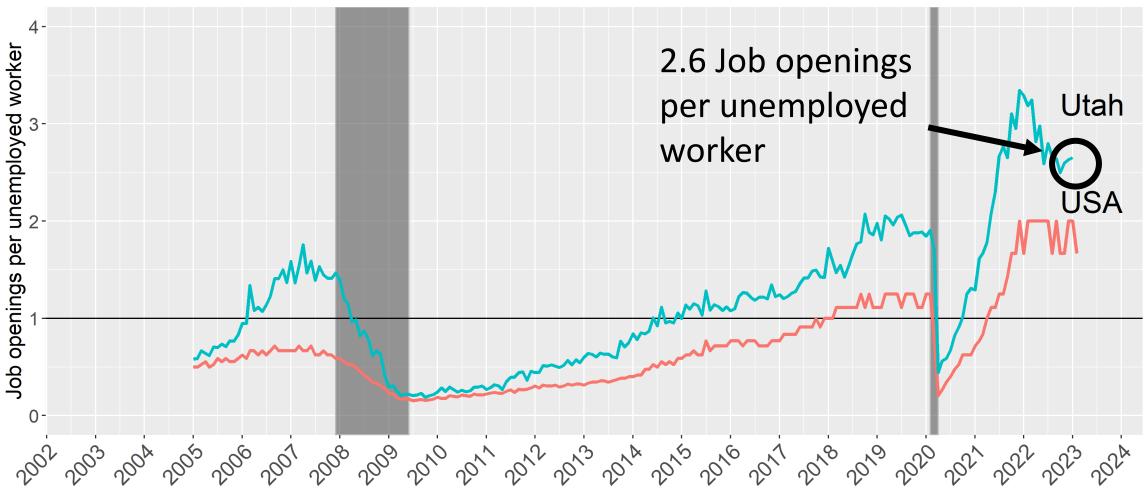
Utah Short-Term Labor Shortage Summary



Utah Short-Term Labor Shortage Summary Openings 140-(Indeed.com) **Openings** 130-COVID explode! 2021 Begins 120-**Early** Parallel to prereturns pandemic 110-Openings 100-**Openings** Widening Fed Interest rate hikes 90surpass gap **Thousands** hires 80-Hires 70-60-Quits 50-40 "Great Reshuffling" 30-20 Layoffs 10-0-0¢ 2019 181 2020 181 2020 181 2020 181 2021 181 2021 181 2021 181 2021 181 2021 181 2023 181

Buffer of Job Openings

Job openings per unemployed worker

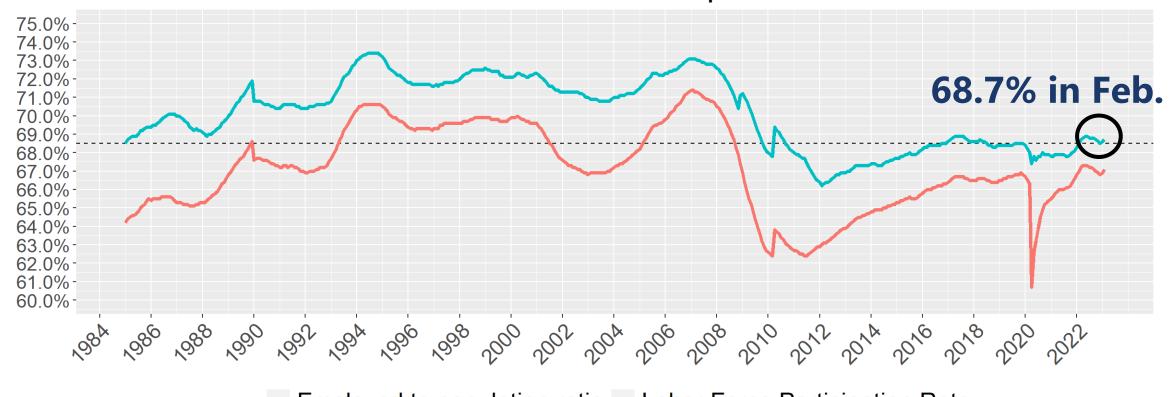


Source: BLS



Utah's Labor Force Participation Rate: Back to pre-COVID level

Utah Labor Force Participation Rate



Employed to population ratio — Labor Force Participation Rate

Source: BLS



Where are we?

National Trends

- Inflation
- Wages
- Fed Interest Rates

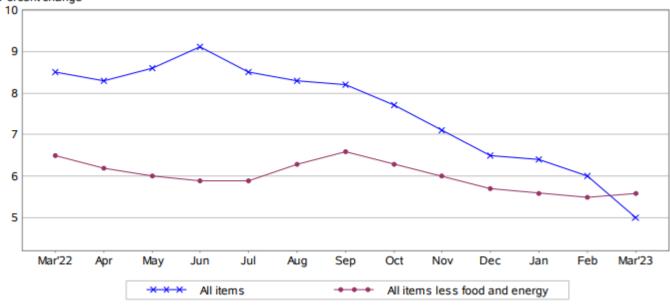


Under Pressure Historic Inflation

More money chasing fewer goods = Inflation

- Multiple sources....
 - 1. Federal aid from pandemic
 - 2. High demand for goods
 - 3. Supply chain disruption / Ukraine War
 - 4. Labor shortage
- Is inflation always bad?
- March inflation at 5.0% year-over.
- Federal Reserve responding with consistent interest rate hikes.

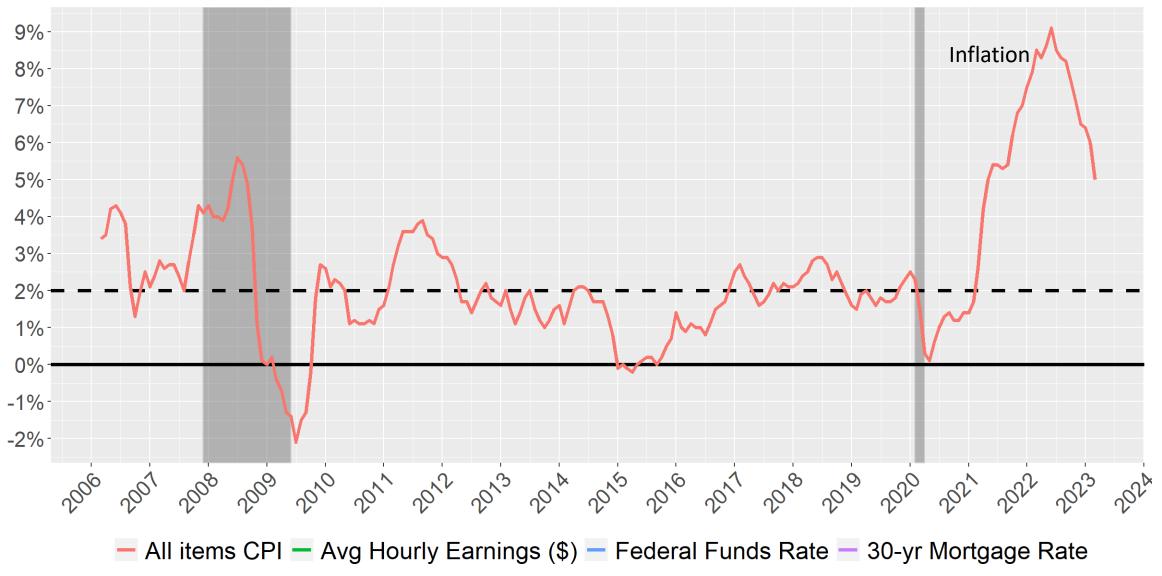
Chart 2. 12-month percent change in CPI for All Urban Consumers (CPI-U), not seasonally adjusted, Mar. 2022 - Mar. 2023 Percent change



Source: BLS. https://www.bls.gov/news.release/pdf/cpi.pdf



National scene: Inflation

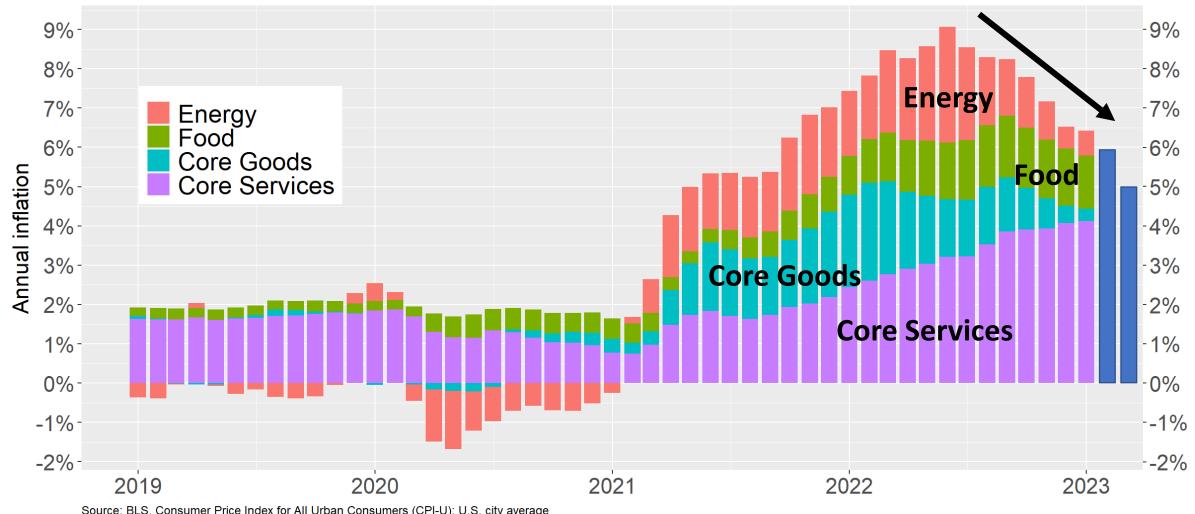




Source: BLS

Pandemic Prices

Inflation has been declining since July 2022



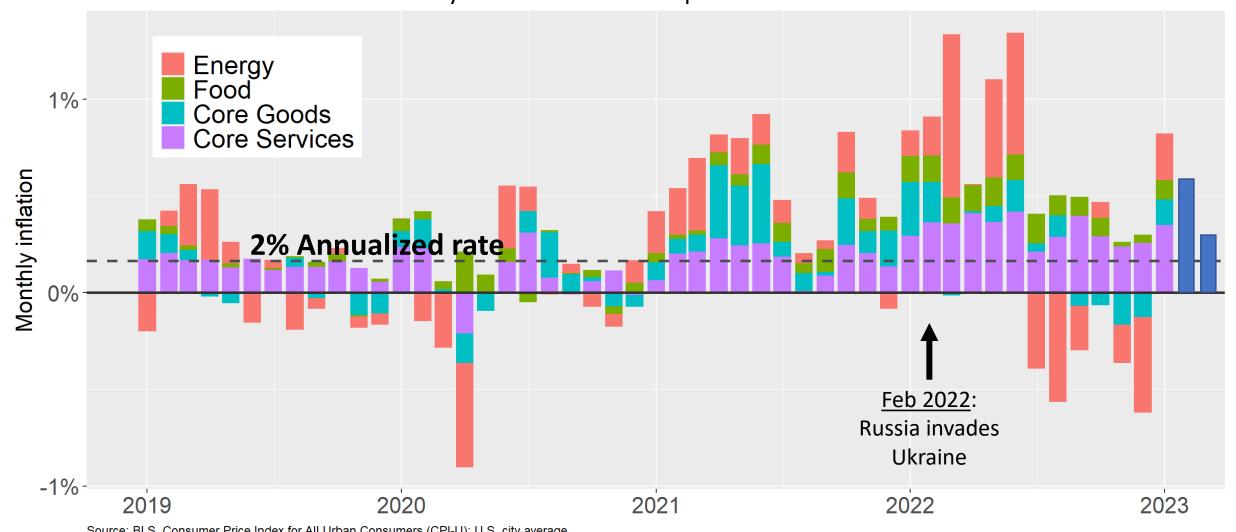
Source: BLS, Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average





Pandemic Prices: Monthly inflation

January – March 2023 show persistence of inflation

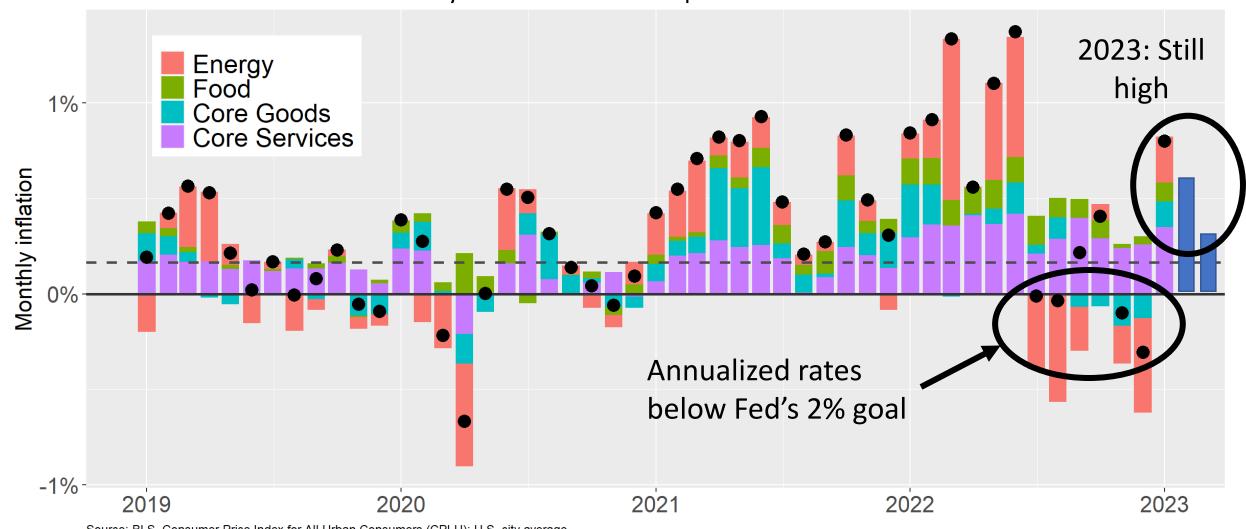


Source: BLS, Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average



Pandemic Prices: Monthly inflation

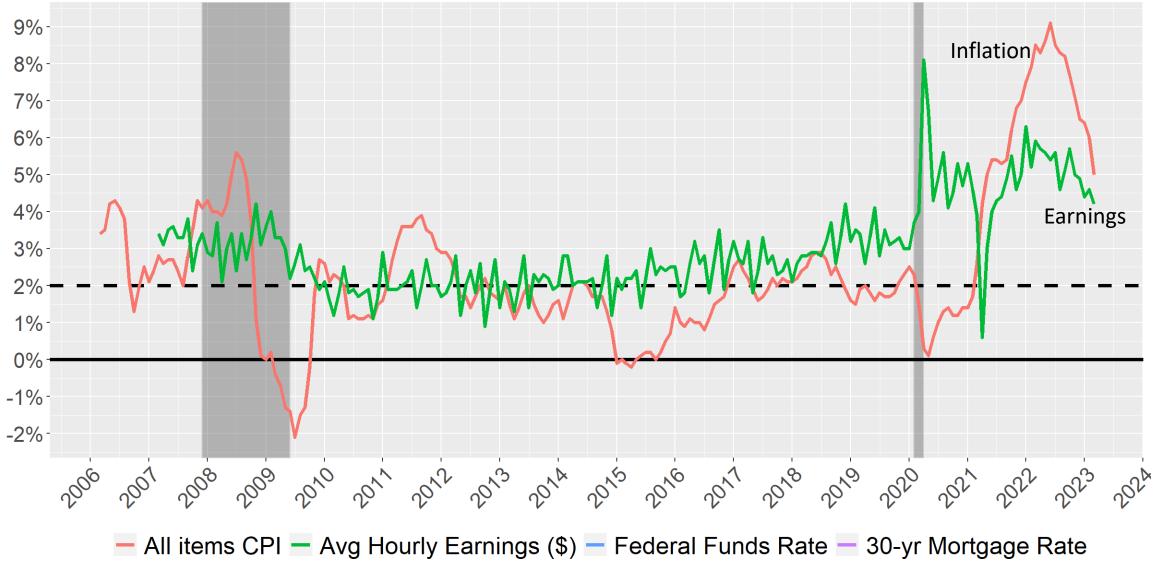
January – March 2023 show persistence of inflation







National scene: Inflation & earnings

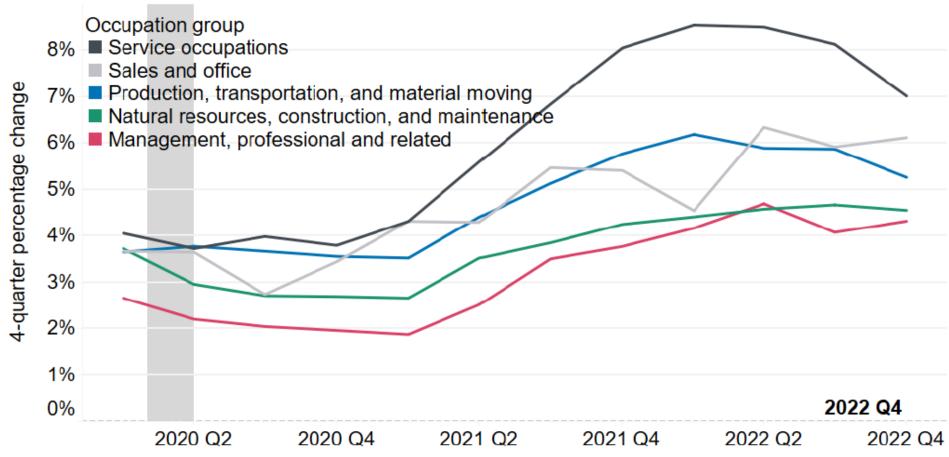




Source: BLS

Wage growth is gradually declining, driven by slower pay increases in in-person jobs.

Employment Cost Index (private sector wages and salaries) by occupation, 4-quarter percentage change, seasonally adjusted



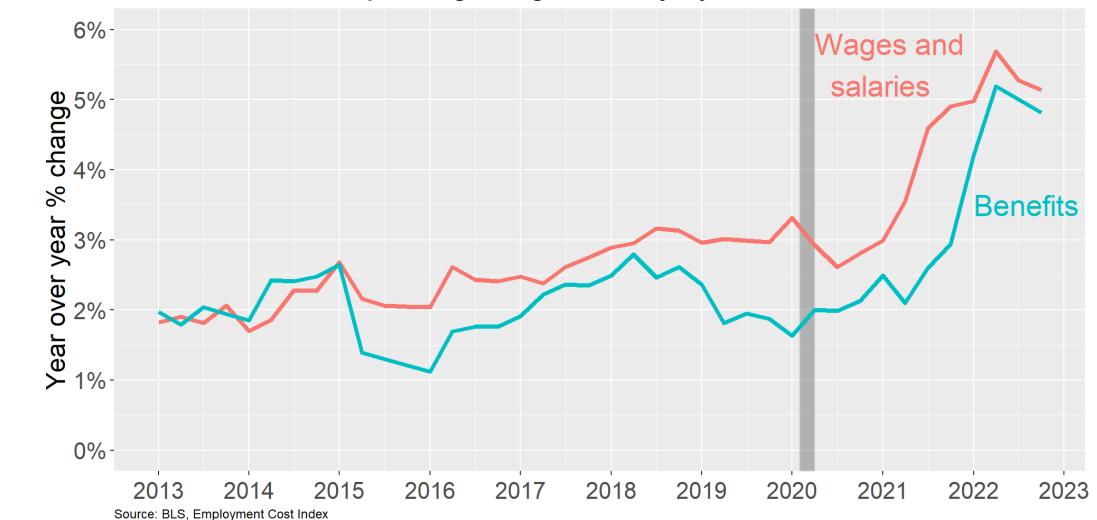
Note: Shaded area represents recession. Source: US Bureau of Labor Statistics

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Wages and benefits are rapidly growing, but not further accelerating.

Employment cost index (ECI), wages and salaries and benefits for private industry workers, year over year percentage change, seasonally adjusted





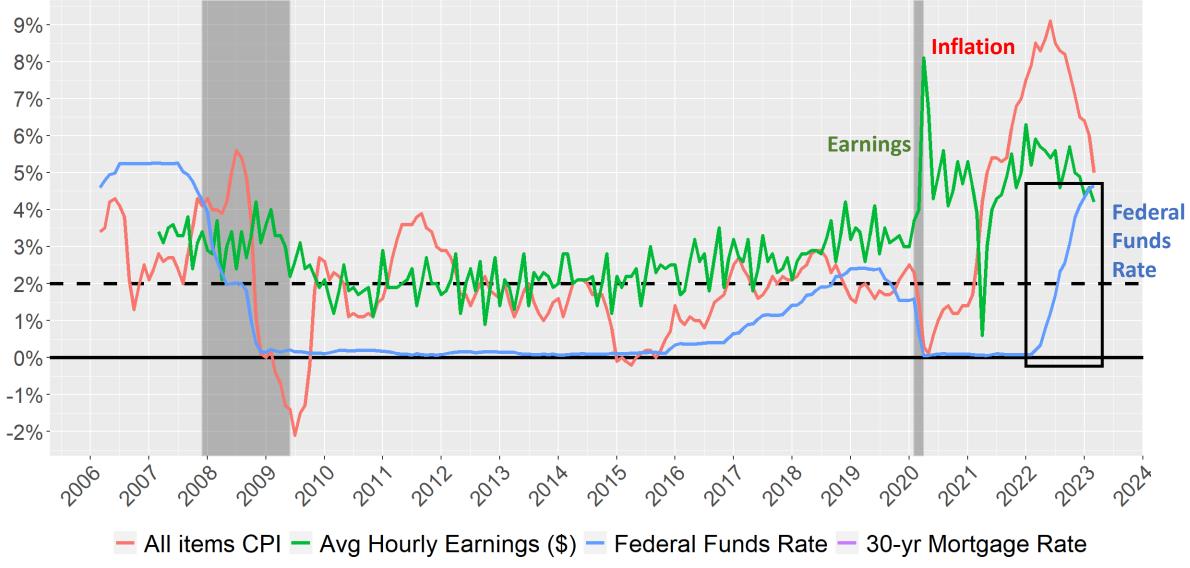
Utah Private Sector Wages: Nominal vs Inflation-adjusted

Real vs Nominal earnings, all employees (Utah, private sector)





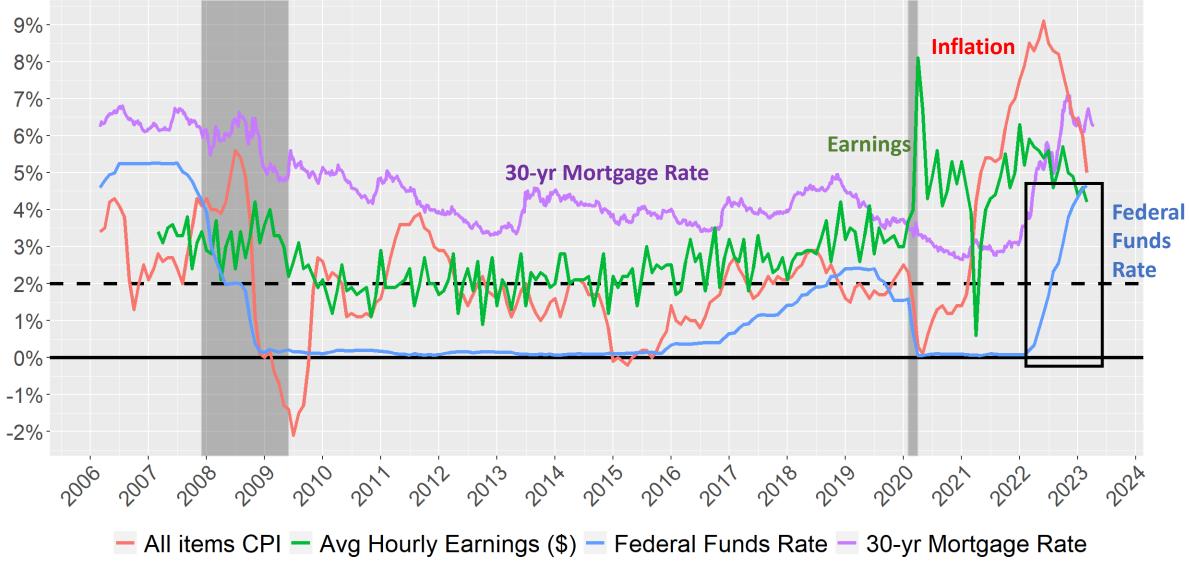
National scene: Inflation, earnings, interest rates





Source: BLS, Federal Reserve

National scene: Inflation, earnings, interest rates





Source: BLS, Federal Reserve

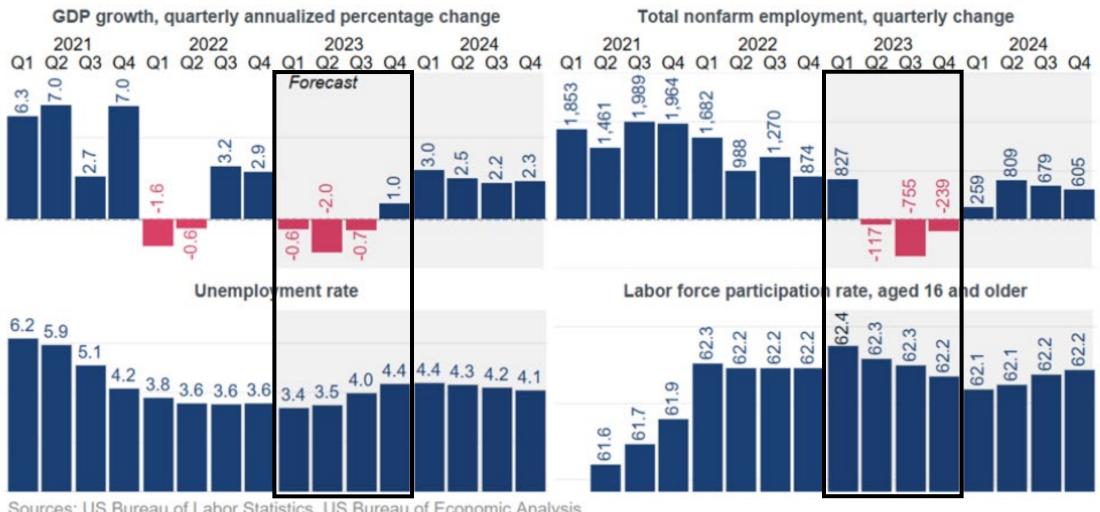
Looking ahead to 2023





The Conference Board forecasts (National):

Economic and labor market forecasts in base case scenario, Q1 2023 - Q4 2024



Sources: US Bureau of Labor Statistics, US Bureau of Economic Analysis, The Conference Board

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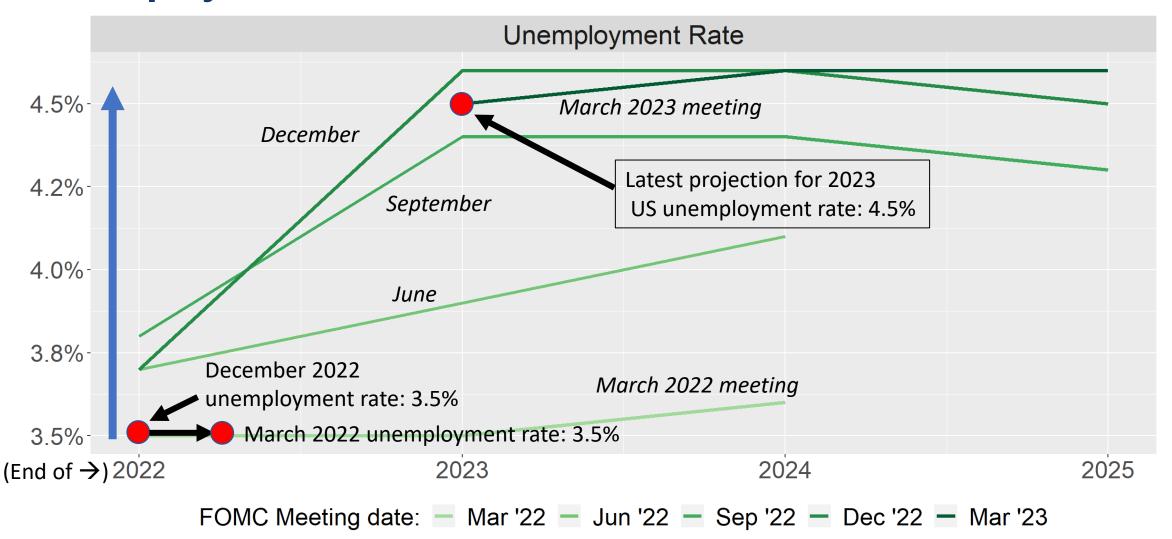
Federal Reserve's Forward-looking Quarterly "Summary of Economic Projections"

- 1. Unemployment Rate
- 2. Real GDP Growth
- 3. Inflation
- 4. Interest Rates

Big revisions over last year of Fed meetings → Uncertainty!

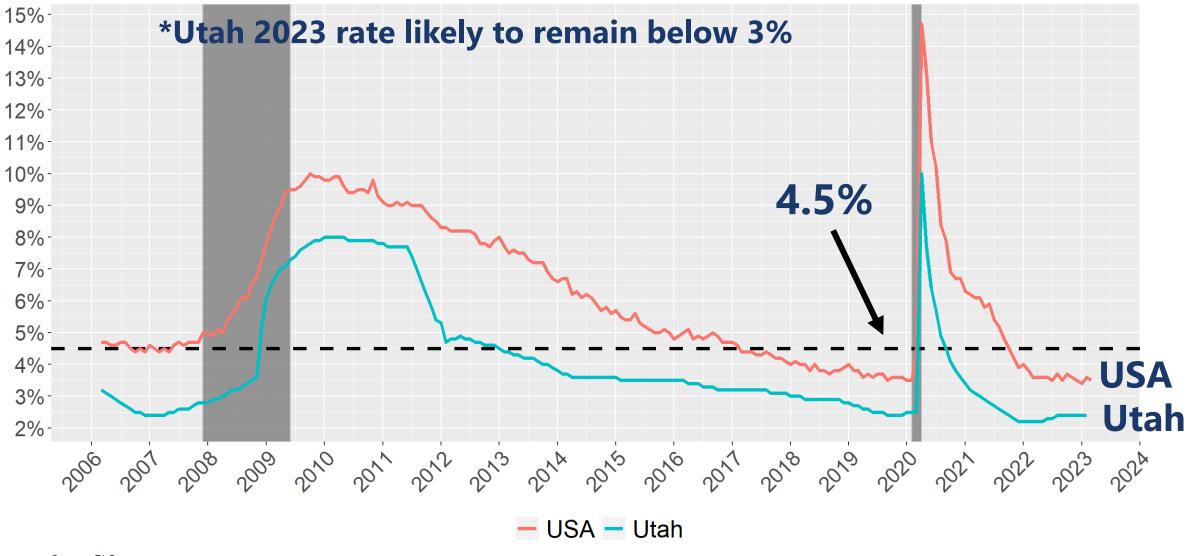


Federal Reserve Summary of Economic Projections: Unemployment Rate





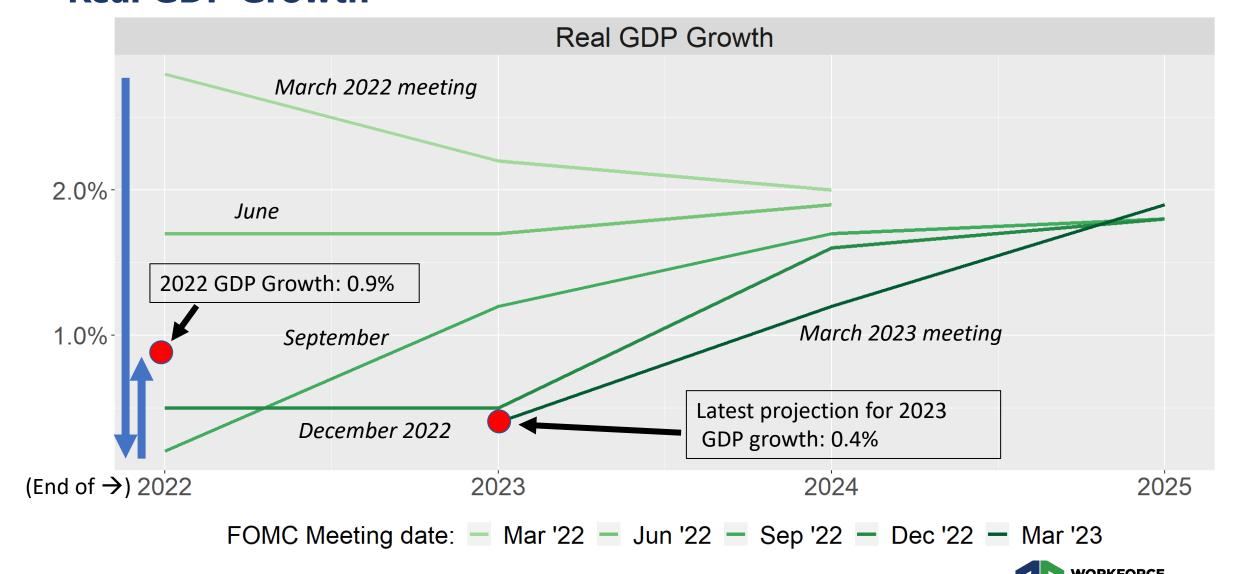
Possible 4.5% Unemployment Rate? Still Low



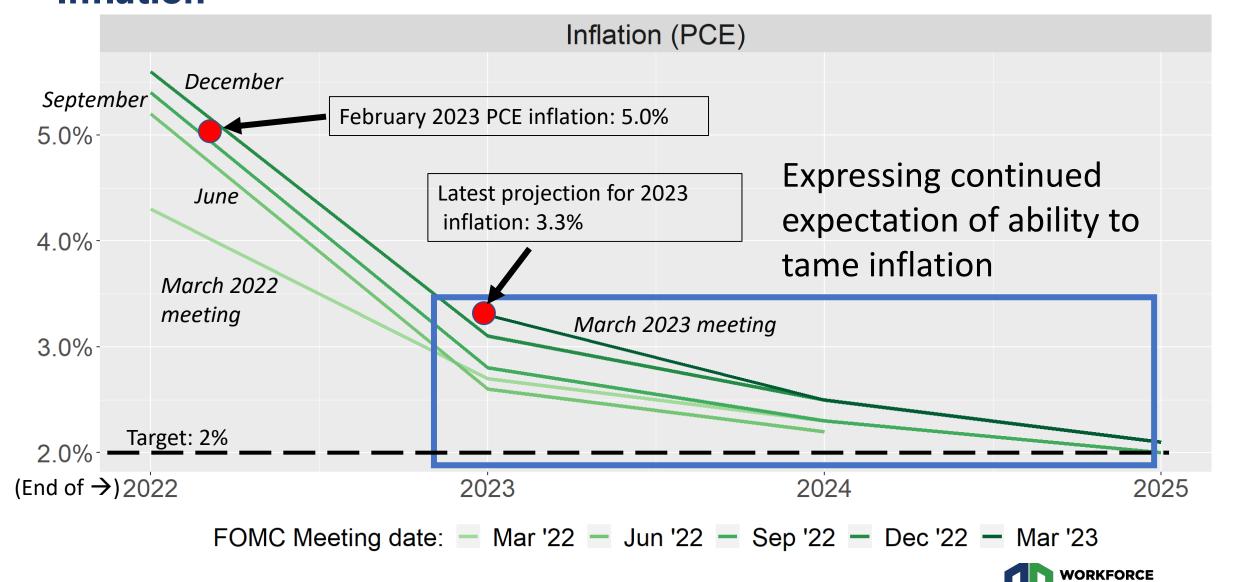
Source: BLS



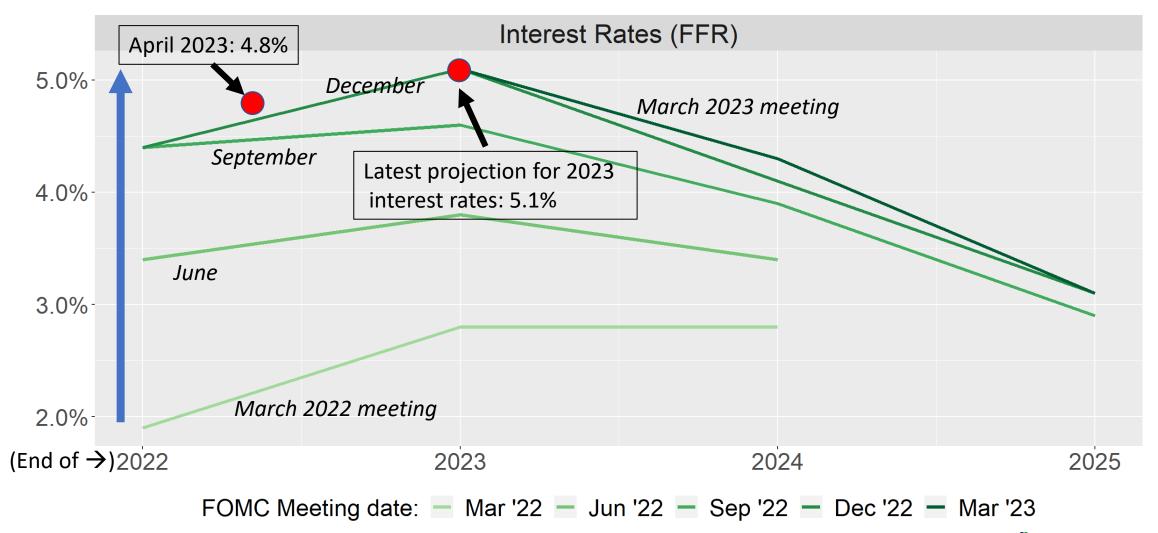
Federal Reserve Summary of Economic Projections: Real GDP Growth



Federal Reserve Summary of Economic Projections: Inflation

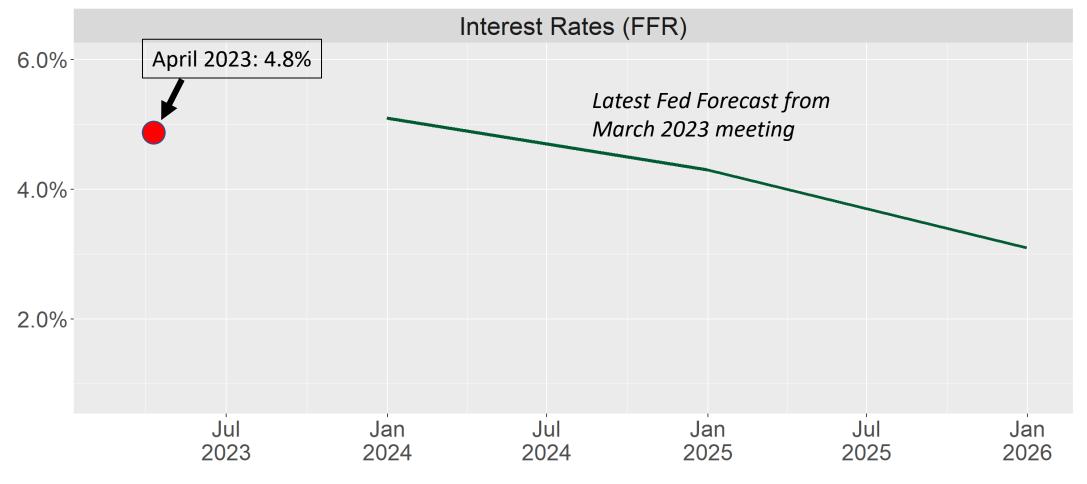


Federal Reserve Summary of Economic Projections: Interest Rates





Federal Reserve Summary of Economic Projections: Interest Rates

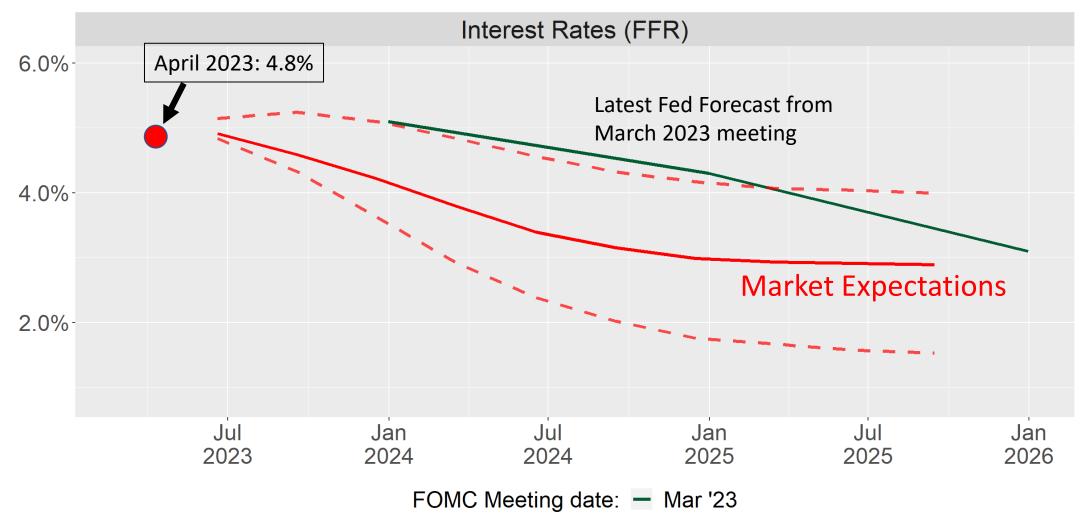


FOMC Meeting date: — Mar '23

Market expectations (in red) from Atlanta Federal Reserve



Federal Reserve Summary of Economic Projections: Interest Rates







Under Pressure

A Convergence of Demographic, Political, Phenomenal, and Economic Factors



- **Economic:** Even before the pandemic, labor was in short supply. Existing labor moves up the ladder. Dearth of labor at the bottom.
- Political: International in-migration is a highly politicized issue. In-migration has diminished, reducing labor supply.
- Phenomenal: A world-wide pandemic hits and massively disrupts the normal interaction of labor in the economy.
- Supply Chain: International conflict escalates global stress. Pandemic and war snarled supply chains in last few years but conditions now improving.
- **Demographic:** Stagnated population growth little to no labor force growth. Cusp of massive Baby Boomer retirements.



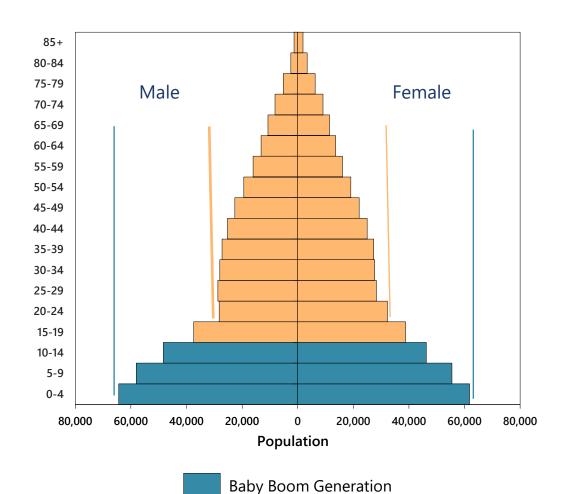
Why Does Utah Have a Labor Shortage?

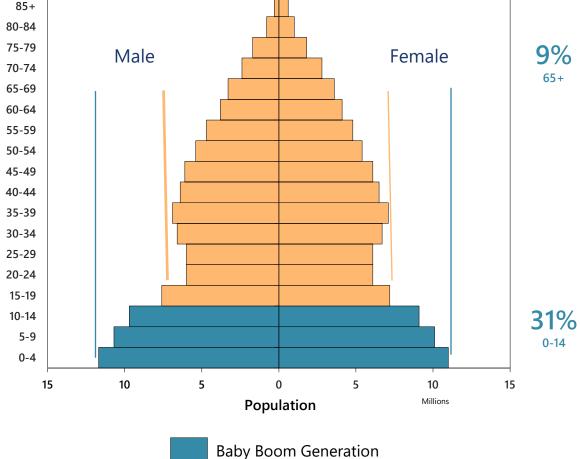
A shortage 65 years in the making.

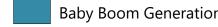
Questions?



U.S. Population by Age and Sex: 1960

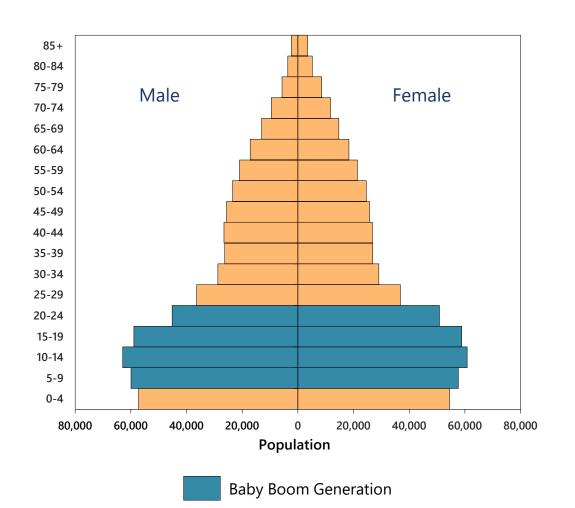


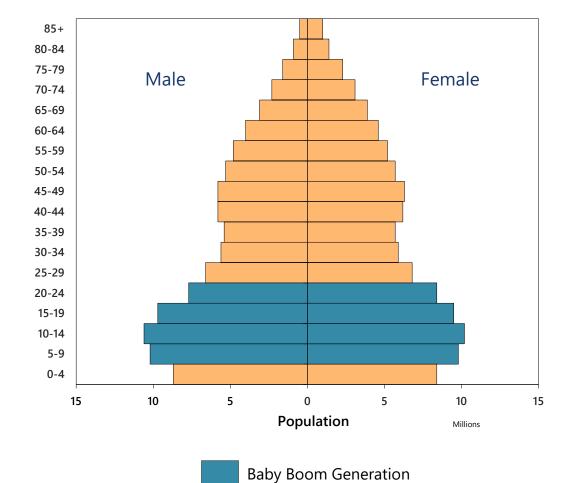






U.S. Population by Age and Sex: 1970

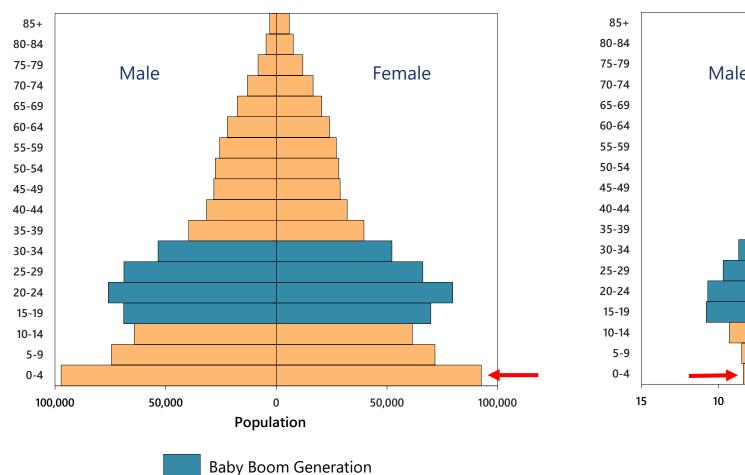


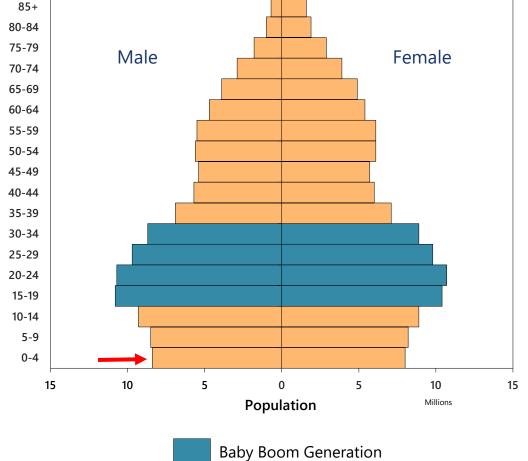




Source: United States Census Bureau

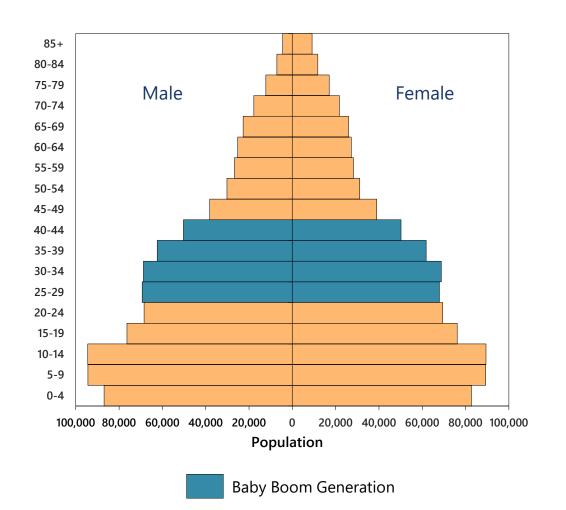
U.S. Population by Age and Sex: 1980

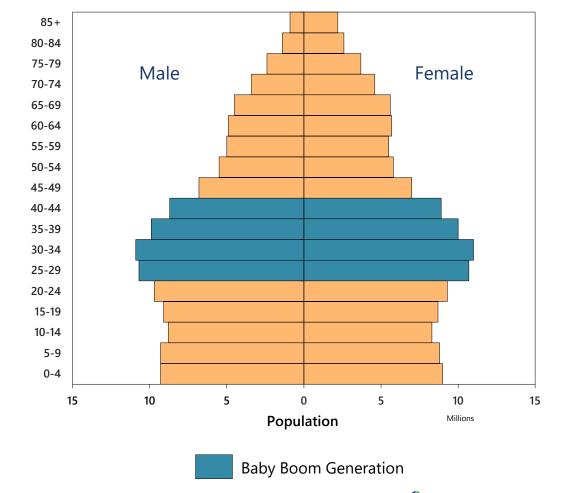






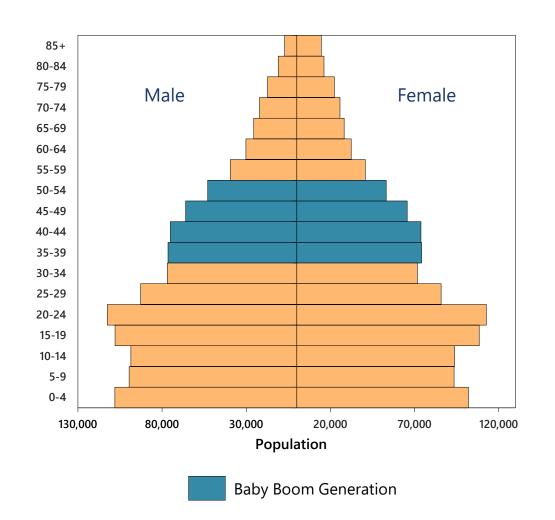
U.S. Population by Age and Sex: 1990

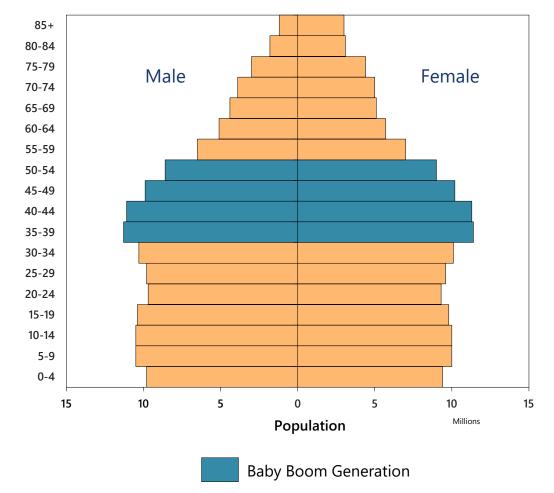






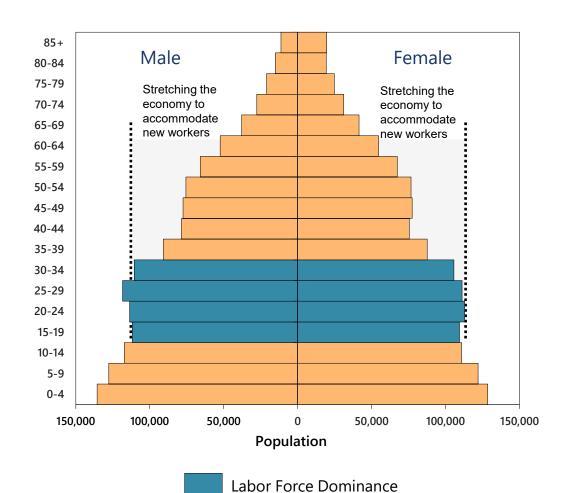
U.S. Population by Age and Sex: 2000

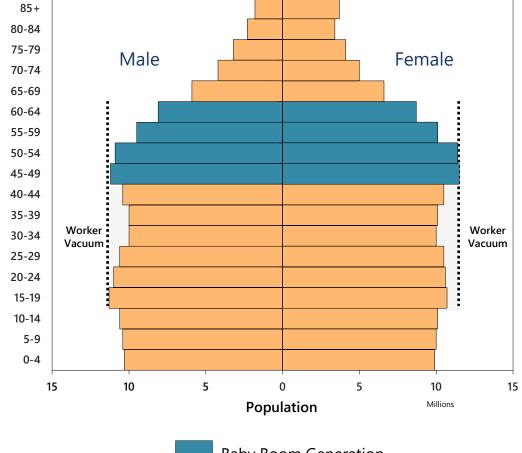


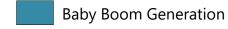




U.S. Population by Age and Sex: 2010

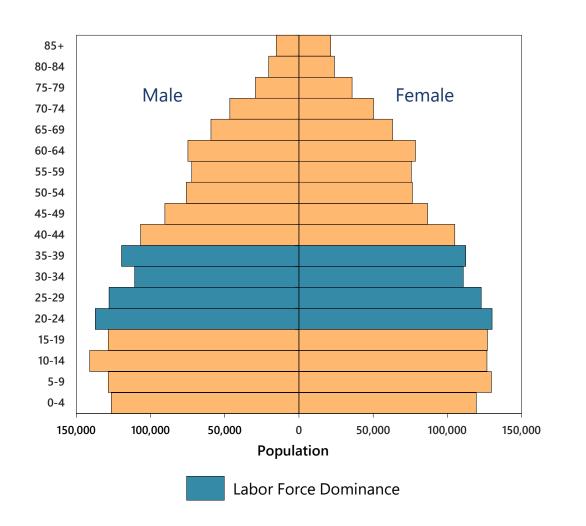


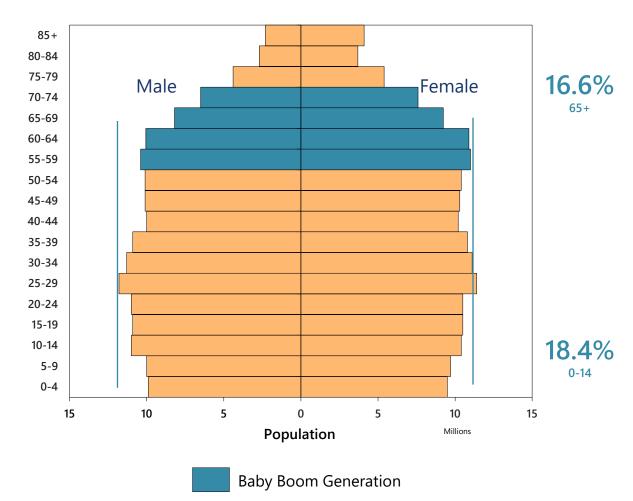






U.S. Population by Age and Sex: 2020







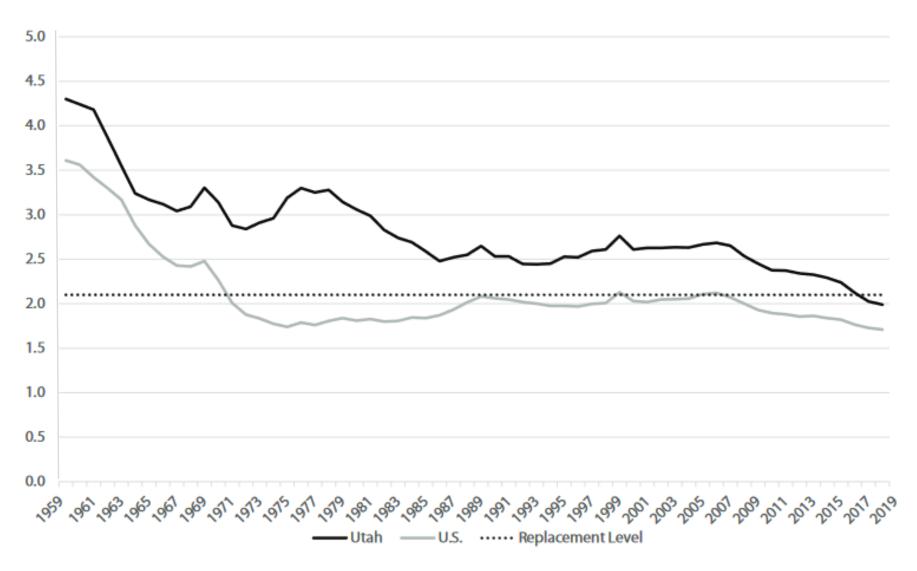


Diving Deeper Long Term Demographic Change

- Millennials are now the largest generation in the labor force.
- Baby Boomers are retiring.
- We won't be able to replace them with natural births.
- Need immigration to backfill it.



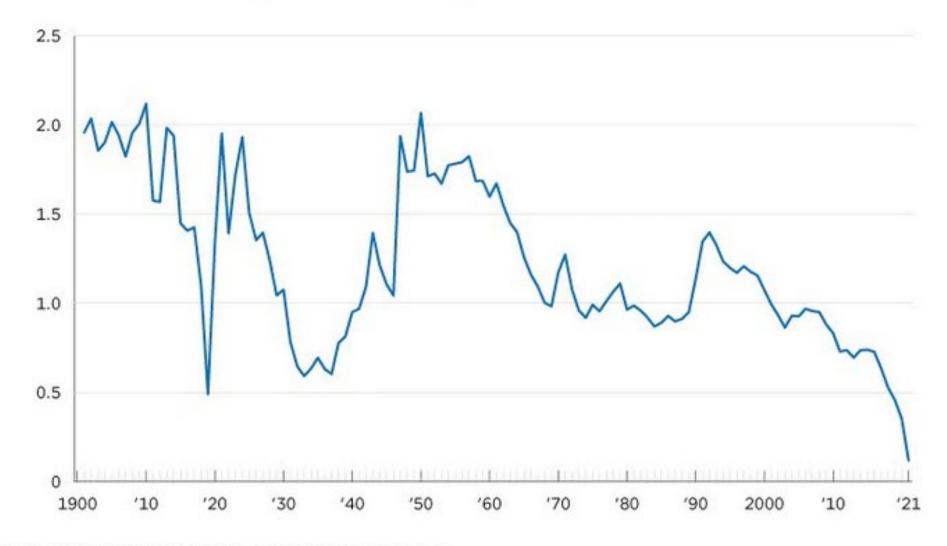
Total Fertility for Utah and the United States



Note: The Replacement Level is the fertility level at which the current population is replaced.



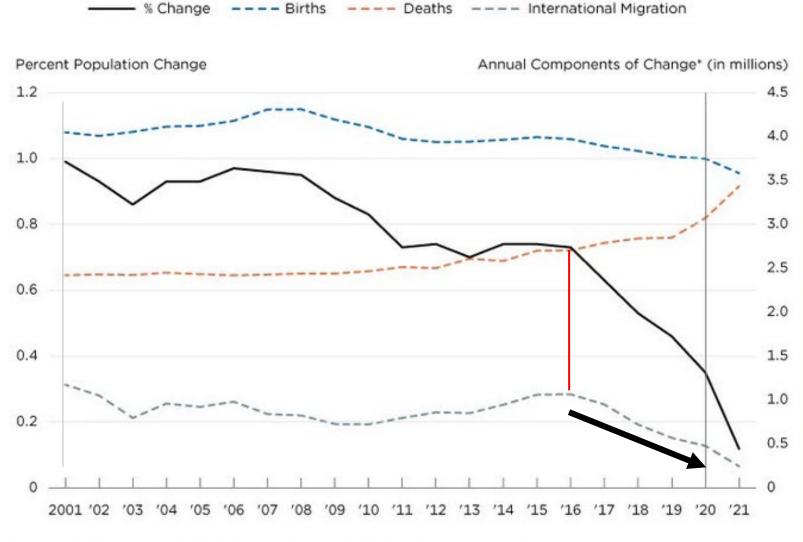
Annual Percent Change in the U.S. Population 1900-2021



Note: 1917-1919 includes U.S. Armed Forces overseas.



Population Change and the Components of Change 2001-2021



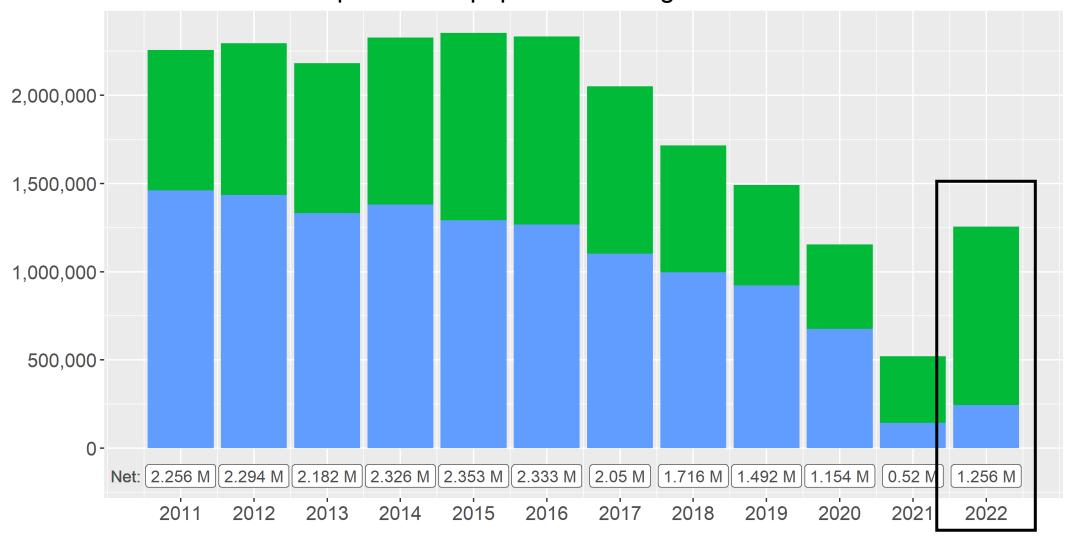
^{*} Components of change include births, deaths and net international migration. Note: Only data to the right of the line are from Vintage 2021.

Headed towards population loss in US.



Population Change and the Components of Change

United States: Components of population change







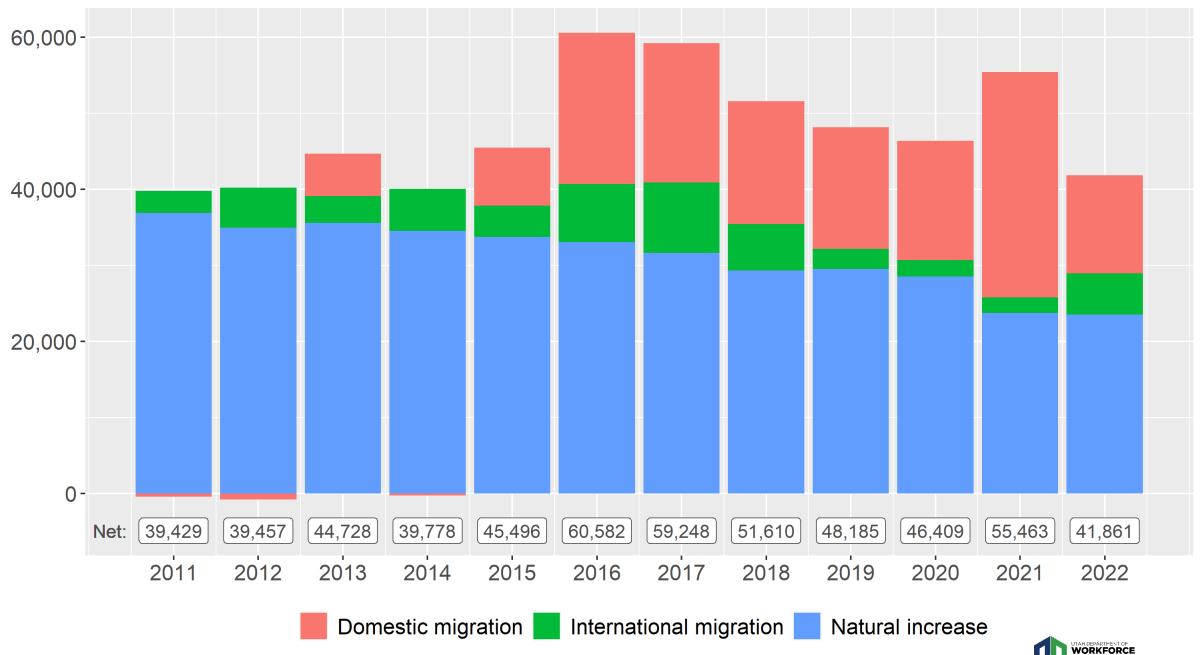




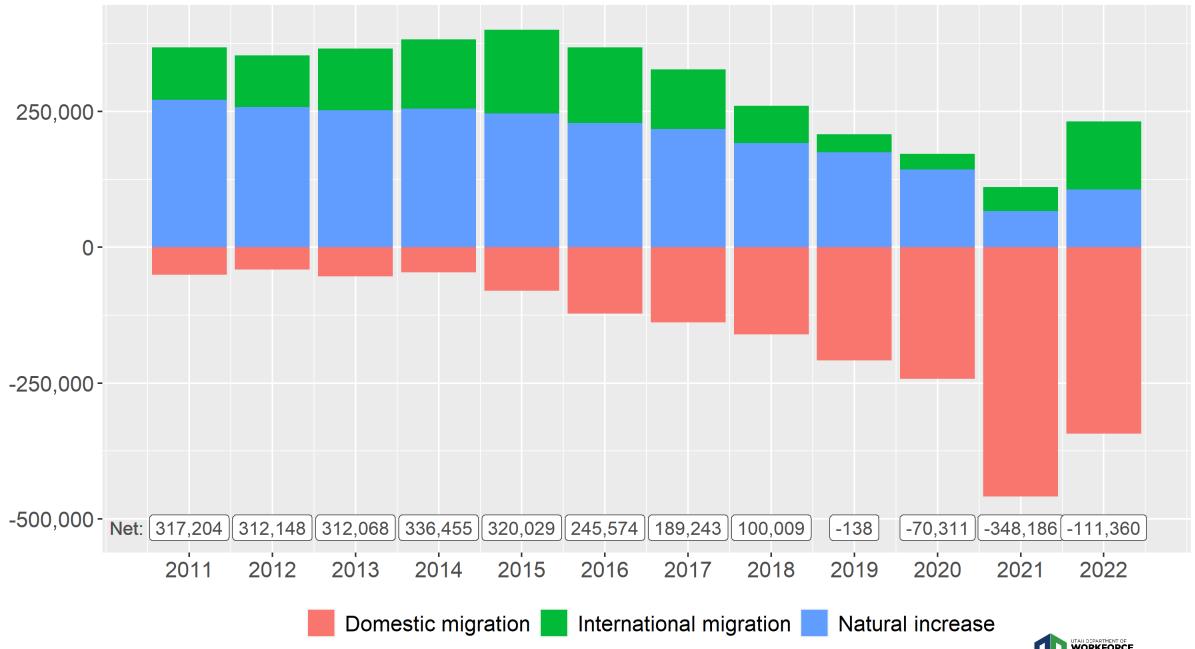
But what does it look like in Utah? How have we maintained our growth?



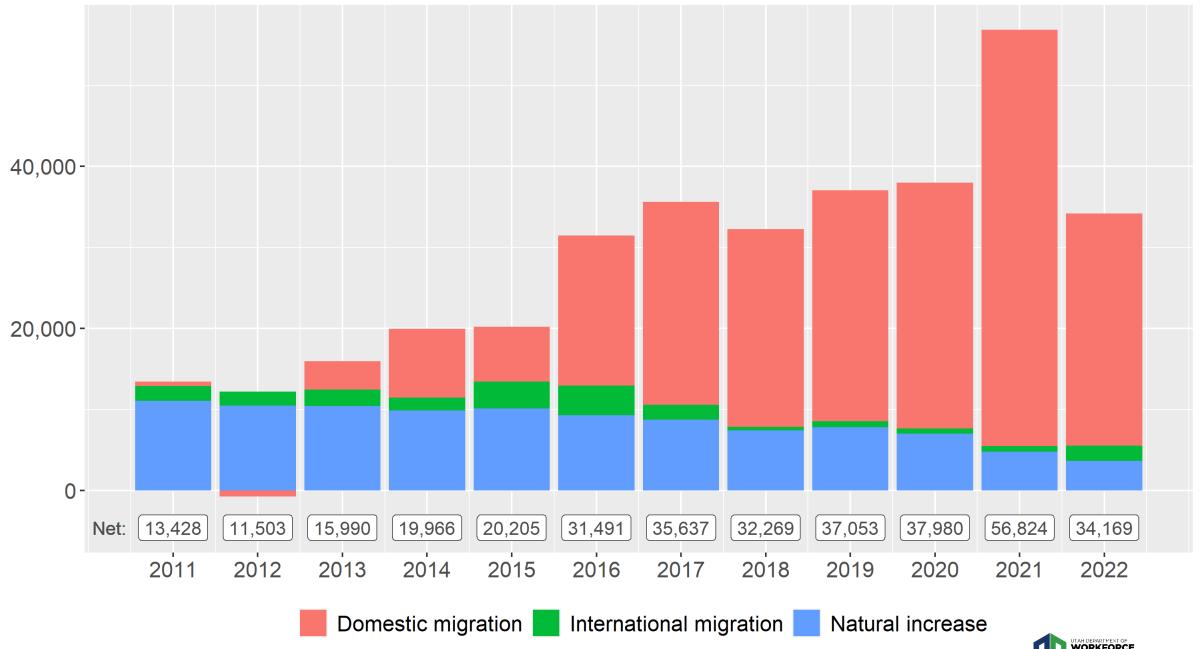
Utah: Components of population change



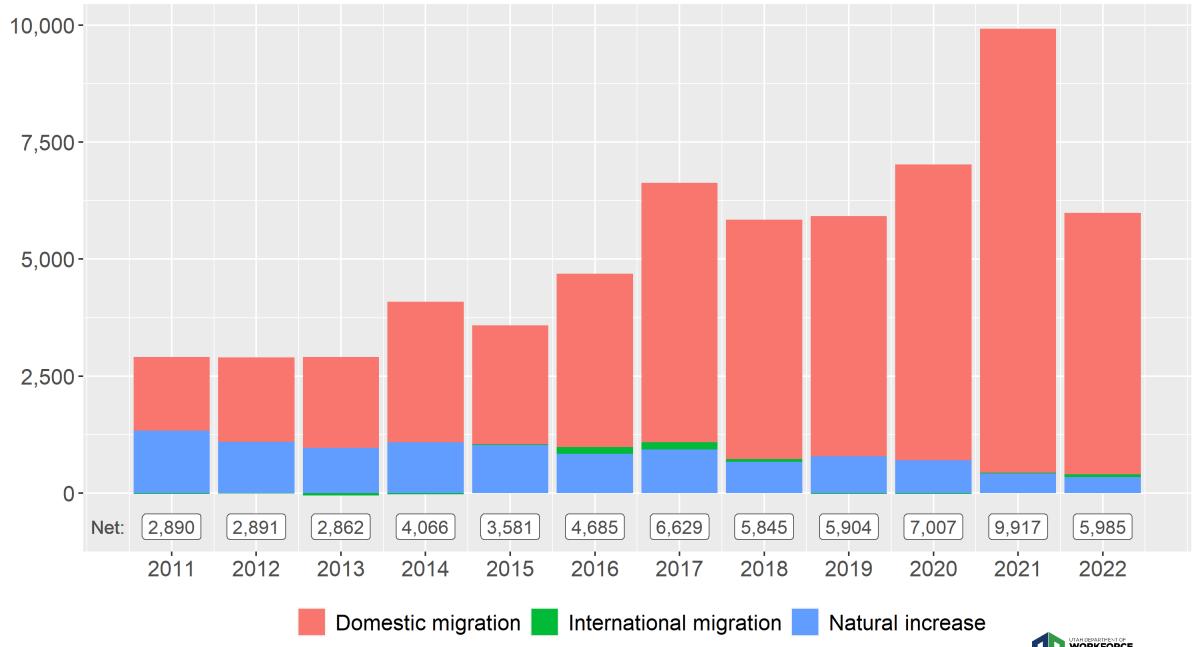
California: Components of population change



Idaho: Components of population change

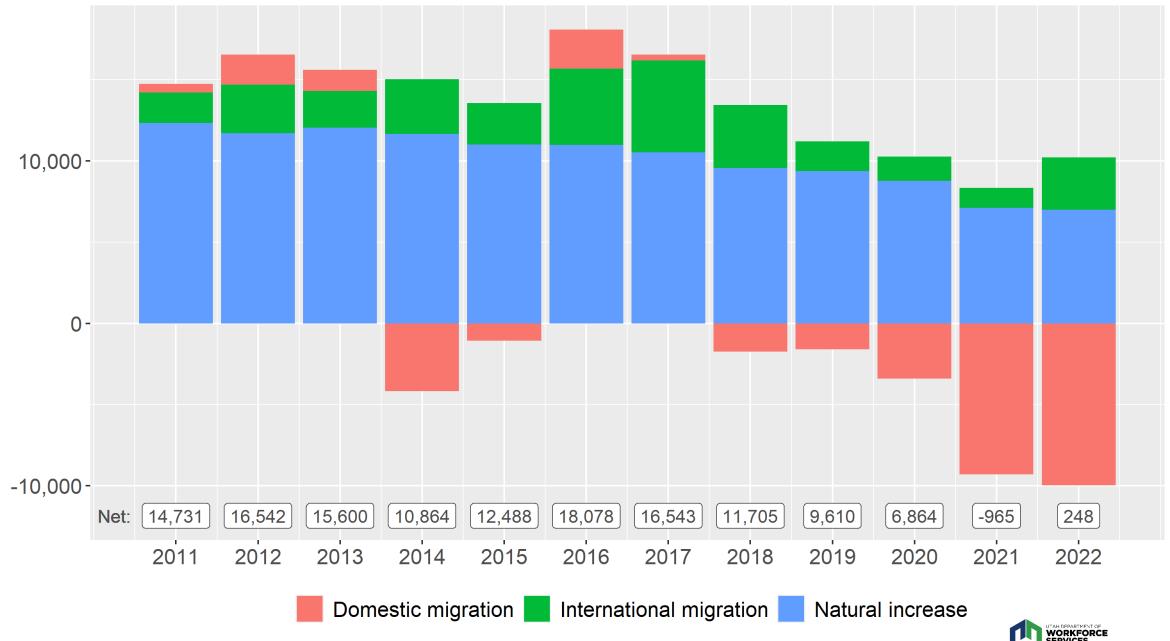


Washington County: Components of population change

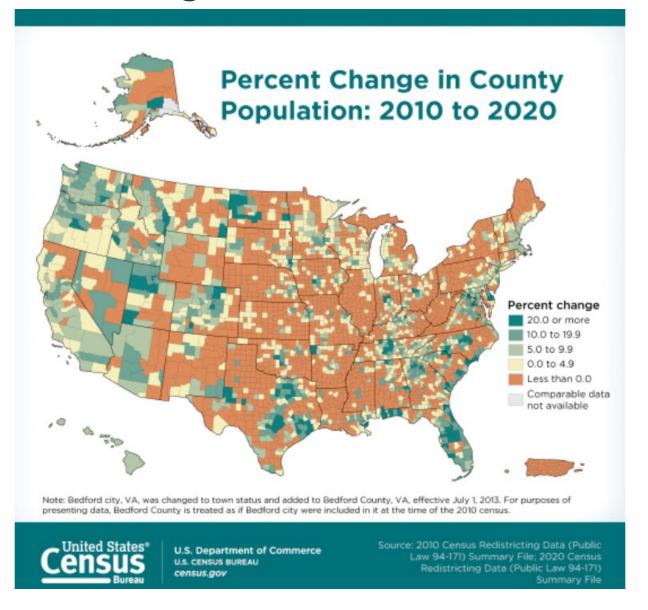




Salt Lake County: Components of population change



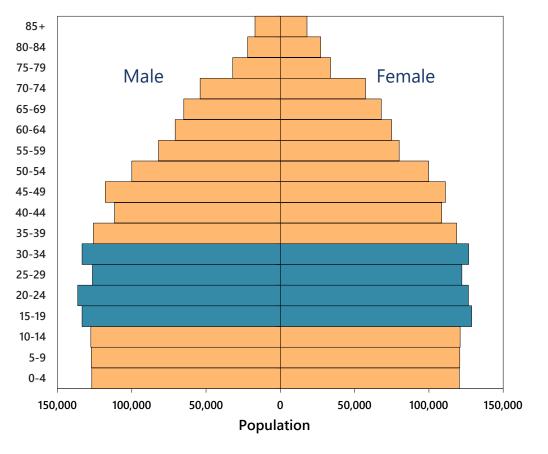
County Population Change





Looking to the Future

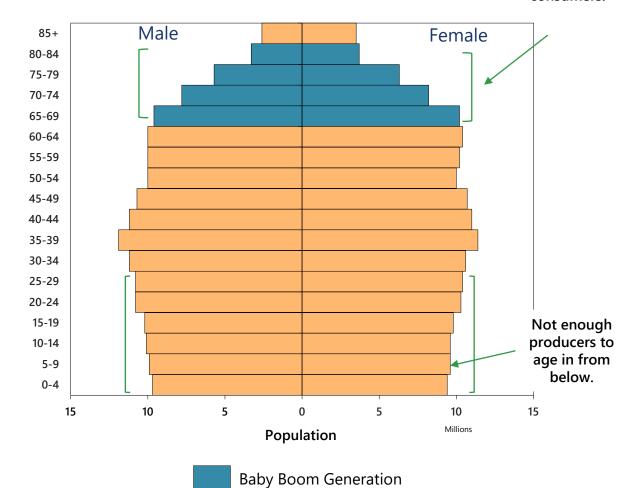
Utah's Population by Age and Sex: 2030



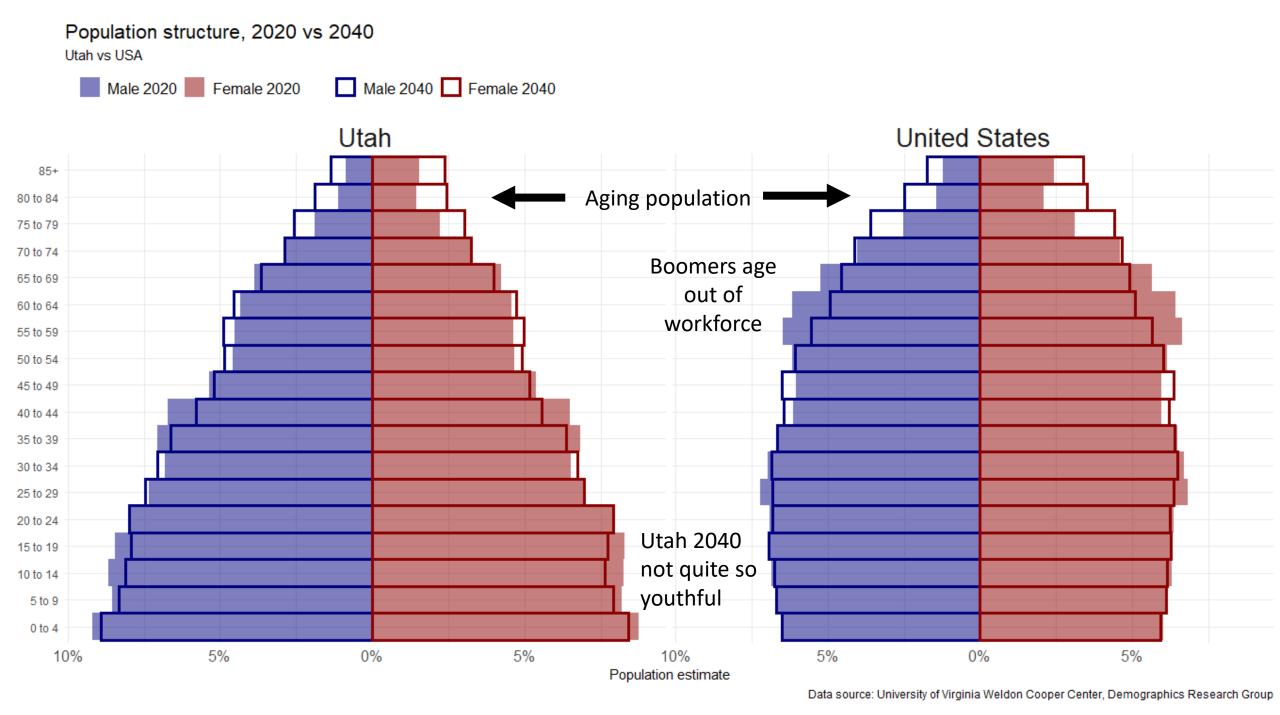
Labor Force Dominance

U.S. Population by Age and Sex: 2030

Producers age out, but still remain consumers.







Plausible/Combined Macro Solutions

- 1. Somehow keep Baby Boomers in the labor force (not a long term option).
- 2. Import labor from other countries.
- 3. Offset the departing labor with automation and artificial intelligence (increased productivity).
- 4. Incentivize births.
- 5. Let the economy naturally shrink.



Key Points

Factors of Inflation

- 1. Federal aid from pandemic
- 2. High demand for goods
- 3. Supply chain disruption
- 4. Labor shortage
- 5. Ukraine War

Short-run

- Rising cost of borrowing, labor market cooling.
- Increased unemployment (But we have job openings to "burn" before we hurt).

Long-run

- Labor Shortage
- Ageing Population
- Fiscal stress: Social Security, Climate Change
- International Tensions



Questions?

Contact Information:

Ben Crabb

Regional Economist

bcrabb@utah.gov

jobs.utah.gov/wra

